

ARA
79th Annual
Convention & Expo

September 22-24, 2022

Disney World Dolphin Resort

Lake Buena Vista, FL



Exhibitor Show Information

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

Booth Equipment:

Each (10'x10') Booth will be provided with 8' high back wall drape, 3' side dividers, and a booth identification sign showing the company name. (Booth furniture package available through Kim Glasscock)

Note: The exhibit area is carpeted, but you may still order carpet if you like.

Show Colors: Seafoam & White

Deadlines:

To receive discount prices, we must receive your order, along with a form of payment by **Wednesday, September 7, 2022**. If you are shipping to the advance receiving warehouse, your freight must be received by **Wednesday, September 14, 2022**, to avoid surcharges.

Installation:

Exhibitors may begin setting up their booths on:

Wednesday September 21, 2022 12:00PM – 5:00PM Thursday September 22, 2022 8:00AM – 3:00PM

All crates and empty boxes MUST be off the show floor by the close of installation.

Show Hours:

Thursday September 22, 2022 5:30PM - 8:30PM Friday September 23, 2022 1:00PM - 5:00PM Saturday September 24, 2022 9:30AM - Noon

Dismantling:

Exhibitors must dismantle their booths on:

Saturday September 24, 2022 Noon – 6:00PM

*PCS will begin returning empty containers as soon as the show is over.

*All freight carriers must check in with Paramount Convention Services by 4:00PM, Saturday, September 24, 2022 or your freight will be re-consigned onto the show carrier.

Please feel free to contact your show coordinator, Leigh Everett, at (314) 621-6677 or leverett@paramountcs.com with any questions or concerns!

ONLINE ORDERING: www.paramountcs.com/exhibitorservices

REMINDER:

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. In order to secure availability, all orders must be received by the Discount Rate Deadline date.

Show Information



Exhibitor Checklist

То С	To Do Before You Leave for The Show				
Date Completed	Task to be Completed				
Place your orders for equipment/services/labor/electric, etc.					
	Arrange for your inbound advance warehouse freight to arrive before the Advance Receiving Deadline or Arrange for your inbound show site freight to arrive during the installation hours.				
	Be sure your freight is insured from the time it leaves your place of business until it is returned after the show.				
	Make sure shipments are properly labeled *pre-made labels available in Service Kit and at paramountcs.com*.				
	Arrange for outbound freight to be picked up before Force Freight Time.				

Bring	with You to The Show
Your orders	Through Paramount or any other contractor, with confirmation.
Inbound Freight Information	The carrier, carrier's phone number and tracking numbers for all inbound shipments. Number of items and weight of each one.
Outbound Shipping Information	Including carrier, destination address and billing information. You may use the show carrier if you do not wish to make other arrangements.
Outbound Shipping Labels	UPS/FedEx/DHL will not pick up shipments without their labels. Bring these labels with you for each piece that you will be shipping.
Outbound Pick Up #	FedEx & UPS shipments only.
Packing Tape	For packing up boxes.
Shrink Wrap	For securing multiple boxes on a skid.

Exhibitor Checklist





Key Contact List and Discount Rate Deadlines

Category Company/Phone #/Contact Name Discount Rate Date

Association Automotive Recyclers Association

615-476-4501 - Kim Glasscock

kglasscock@awardwinningevents.com

Furniture Paramount Convention Services Wednesday, September 7, 2022

Carpet/ Leigh Everett - 314-621-6677

leverett@paramountcs.com

ONLINE ORDERING: www.paramountcs.com/exhibitorservices

Electric/ GES Thursday, September 1, 2022

Booth Cleaning (800) 801-7648

https://ordering.ges.com/052696965

Internet Xpodigital

Phone 407.934.5108 - Fax 407. 641.8920 -

dolphin@xpodigital.com

ONSITE Technical Support Phone - 407.442.2773

1500 Epcot Resorts Boulevard, Lake Buena Vista, FL 32830

Onsite orders will incur a \$200.00 fee.

Audio/Visual Encore

321-388-7155

SwanDolphinSales@Encoreglobal.com

Lead Retrieval Smartsource

Vicki Lepore-Saavedra

847-610-7110 Vlepore-saavedra@thesmartsource.com

Credit Card Authorization/Payment Policies

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

Payment Policy

- A Credit Card Authorization form MUST be included with all advance and show site orders. Orders WILL NOT be processed without the Credit Card Authorization form filled out and returned to Paramount Convention Services, Inc. with the requested services.
- Any additional costs incurred for orders or services placed at show site, including labor and or material handling will be charged to your credit card account. If paying in advance or at show site by check, the credit card authorization must still accompany the payment.
- Advance rates apply only to orders received with a completed credit card authorization form prior to the advance order deadline, stated on each order form. NO EXCEPTIONS!
- 4. The exhibiting firm is ultimately responsible for payment of all costs incurred on its behalf.
- 5. If shipping materials to show site or the advance warehouse and other services are not required, Paramount Convention Services, Inc. must receive the Credit Card Authorization form completely filled out. Paramount Convention Services reserves the right to hold any materials shipped in/out without a credit card on file.
- 6. Purchase orders are not an acceptable form of payment.
- All claims or discrepancies must be settled at the Paramount service desk prior to show closing.
- If for any reason the submitted credit card or check is declined or returned, a \$25.00 processing fee will be added to the invoice.
- 9. If you are tax exempt in the state which you are exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Paramount Convention Services must receive your certificate by the advance order deadline printed on the order forms, otherwise tax will appear on your invoice. If you fail to submit your Sales Tax Exemption Certificate by the Advance Order Deadline, you will be subject to a crediting fee for removing any applied tax.
- 10. Cancellation policy: Items or services cancelled less than 48 hours prior to first day of move in will be charged 50% of original price and 100% of original price after delivery unless otherwise stated on the order form.

Please complete the information and return payment in full with this form and your orders. We require 100% pre-payment of advance orders. Any orders or services placed at show site must be paid at the show or an appropriate form of payment must be on file. Payments may be made by check, drawn on U.S. Funds Account, Travelers Check, Cashier's Check, Discover, MasterCard, American Express, or Visa credit cards.

You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file

MasterCard	Visa	Discover	American Express
Ex	piration D	ate:	
Credit Card #	:		
CVV #:			
The CV secu A thi	V (Card V rity featuree-digit n Card, Visa	Verification Va re for credit ca umber general	PROCESS YOUR CARD. lue) is an important ard transactions. lly on the back of a four-digit number n Express.]
Cardholders Si	gnature:		
Cardholders Na	nme:		
Cardholders Bi	lling Addr	ess:	
City, State, Zip	:		

Order Summary:

Credit Card Authorization

Furniture Rental	\$
Table Rental	\$
Carpet Rental	\$
Specialty Furniture	\$
Rental Unit	\$
Accessories	\$
Priority / Accessible Storage	\$
Material Handling	\$
Exhibit Labor	\$
Sign Service	\$
Total Estimated Advance Order	\$

For your convenience, we will use this authorization to charge your credit card for any additional amounts ordered by you or your representative or

services rendered to your company for this event.

If you have any questions regarding our payment policy, please call Paramount Convention Services at (314) 621-6677 or visit our Service Desk at show site

This will authorize Paramount Convention Services to charge the amount of your advance/floor orders, material handling charges, and any additional amounts incurred as a result of show site orders placed by you or your representative, to your credit card account.

I agree in placing this order that I have accepted Paramount Convention Services, Inc. terms and conditions, including Paramount Convention Services payment policy, and "Limits of Liability and Responsibility".

Cardholder Signature		
Company Name:		_Booth#:
Email:	Phone:	

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices



Third Party Authorization

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

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Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Circle which Services are to be invoiced to the Third Party:

ALL SERVICES	RENTAL FURNITURE/CARPET/ACCESSORIES				
MATERIAL HANDLING (if circling t	his service, please fill	out the Material Handling Info below")			
EXHIBIT LABOR BOO	TH CLEANING	SIGNAGE			
FLORAL OTH	IER				
THIRD PARTY COMPANY INFORMEXhibiting Company Name:		Booth #			
Third Party Company Name:		Contact Name:			
Third Party Billing Address:					
City, State, Zip:					
Phone:	Ext.:	Fax:			
Contact's E-Mail: The exhibiting firm is ultimately responsible f		urred on its behalf.			
MATERIAL HANDLING INFORMA We, the Third Party, agree to pay for the n We also acknowledge if we do not fill out th will be responsible for any fees incurred for SIGNATURE:	naterial handling chargo nis form in full or provion r crediting accounts.	es for the below shipments. de incorrect information, that we as the Third Party			
Warehouse Show Site (circle one) Carrier: Contents of Shipment:	# of Pieces:	Estimated Weight:			
Warehouse Show Site (circle one) Carrier: Contents of Shipment:	# of Pieces:	Estimated Weight:			
Warehouse Show Site (circle one) Carrier: Contents of Shipment:	# of Pieces:	Estimated Weight:			
		to ensure correct billing to all parties and			

must be sent in conjunction with Payment Policies Form.*

Lhird Party Authorizat



Furniture Rental

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

Wastebasket

Tripod Easel

Literature Rack (5 pocket)

Stanchion (Tensa Barriers)

Bag Holder

(1400)

(1402)

(1401)

(1403) ____

(1404)

Discount Deadline Wednesday, September 7, 2022

\$29.00

\$43.00

\$117.00

\$117.00

\$44.00

All orders MUST have a credit card on file.

\$22.00

\$33.00

\$90.00

\$90.00

\$34.00

*Photographs of these items can be found at www.paramountcs.com/exhibitorservices

Chairs Code QTY Description Discount Standard (1002)Black Vinyl Padded Side Chair \$66.00 \$86.00 Deluxe Gray Upholstered Padded Side Chair \$81.00 \$105.00 (1003)(1004)Gray Upholstered Arm Chair \$72.00 \$94.00 Black Secretarial Chair on Casters (1005)\$69.00 \$90.00 (1007)Gray Upholstered High Stool \$97.00 \$126.00 Black Mid Back Leather Sled Chair (1010)\$121.00 \$157.00 Black High Back Executive Chair on Casters (1011)\$121.00 \$157.00 **Miscellaneous Equipment** Code QTY Description Discount Standard (1399)Metal Wastebasket \$24.00 \$31.00

SUBTOTAL \$	
Tax: 6.50%	
TOTAL \$	

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

Company Name:	 Booth #
1 0	

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416 Online ordering: www.paramountcs.com/exhibitorservices

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Table Rental

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*Photographs of these items can be found at www.paramountcs.com/exhibitorservices

Skirted Tables

September 22-24, 2022

*If color is not indicated, show colors will automatically be provided

Code	QTY	Draped Tables	Discount	Standard
(1100)		4' Table-30" High	\$103.00	\$134.00
(1101)		42" Counter High	\$116.00	\$150.00
(1102)		6' Table-30" High	\$116.00	\$150.00
(1103)		42" Counter High	\$121.00	\$157.00
(1104)		8' Table-30" High	\$139.00	\$180
(1105)		42" Counter High	\$164.00	\$213.00

6' and 8' draped tables are only skirted on 3 sides. Tops of all above tables are covered in white vinyl.

CIRCLE COLOR: Red Seafoam White light Beige Black Gold Royal Blue Burgundy

Silver Plum Violet Hunter Green Navy Blue Berry Peach

Unskirted Tables

Code	QTY	Undraped Tables	Discount	standard
(1106)		4' Table-30" High	\$58.00	\$75.00
(1107)		42" Counter High	\$68.00	\$89.00
(1108)		6' Table 30" High	\$68.00	\$89.00
(1109)		42" Counter High	\$81.00	\$105.00
(1110)		8' Table 30" High	\$92.00	\$120.00
(1111)		42" Counter High	\$105.00	\$134.00

4th Side Drape

Code	QTY	Draping				Discount	Standard
(1112)		4 th Side Drape-	30" Tall			\$44.00	\$57.00
(1113)		4th Side Drape	42" Tall			\$44.00	\$57.00
		D 1 0 0	TT TI 1: 11 1 . TS 1	D1 1	C 11 D	1 D1 D	

CIRCLE COLOR: Red Seafoam White light Beige Black Gold Royal Blue Burgundy

Silver Plum Violet Hunter Green Navy Blue Berry Peach

Round Pedestal Tables with Black Spandex

Code QTY	Round Table		Discount	Standard
(1114)	30" High Please Circle Diameter Choice:	30" or 36"	\$103.00	\$134.00
(1116)	42" High 30" Wide		\$103.00	\$134.00

Table Top Risers

Code QTY	Risers	Discount	Standard
(1118)	6' long table riser	\$44.00	\$57.00
(1119)	8' long table riser	\$53.00	\$68.00

SUBTOTAL \$______

Tax: 6.50% ______

TOTAL \$_____

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Company Name		Booth #	
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Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

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Table Rental



Carpet Rental

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The hall is carpeted but you may still order carpet if you wish.

Rental includes installation, front edge taping, and pick up at the close of the show. Standard booth carpet is to be used only for booths up to 10' in depth. Area Carpet is required for all booths configured as an island or peninsula. Multiples NOT available, NO EXCEPTIONS! *IF NO COLOR IS INDICATED, SHOW COLORS WILL AUTOMATICALLY BE PROVIDED.

		Stan	dard Carpe	t		
	Description			Discou	int	Standard
10' x 20' \$328.00 \$42		\$213.00 \$426.00 \$775.00				
	e Circle Desired Color: Royal Blue Blue Jay	Burgundy	Silver Cloud	Hunter Green	Black	Navy Blue
		Area	a Carpet			
	Booth Size	Sq. Ft.		Discount \$2.40 per sq. ft.		tandard 15 per sq. ft.
	Please Circle Desired Cold Royal Blue Blue Jay		Silver Cloud	Hunter Green	Black	Navy Blue
		Delu	ıxe Carpet			
P	Please Circle Desired Colo oal Red Black	Navy Hunter	Green Silver Co	loud Blue Jay Bu	ırgundy	Nu Blue B
	Description Carpet Pad Visqueen	'x'= 'x'=		Discount \$1.68 per sq \$0.61 per sq		Standard 2.18 per sq. ft. 0.79 per sq. ft.
Tax: 6.50 TOTAL arges for r licy: Items	rental items listed above are for a cancelled less than 48 hours put he booth space, no refunds will a one half hour prior to show op	rior to the first da be provided. All	y of move in will	be charged 50% of ori	iginal price, o	once items have b
ompany l	Name:				Booth #	
	nt Convention Services dering: www.paramou		: 314-621-66		621-6416	5

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. To secure availability, all orders must be received by the Discount Rate Deadline date.

Carpet Rental



Specialty Furniture Rental

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Discount Deadline Wednesday, September 7, 2022

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*Photographs of these items can be found at www.paramountcs.com/exhibitorservices

Specialty Furniture

Code	QTY	Description	Discount	Standard
(1500))	Desk Lamp	\$31.00	\$40.00
(1501))	Table Lamp	\$50.00	\$66.00
(1502))	Floor Lamp	\$63.00	\$82.00
(1503)		End Table	\$96.00	\$124.00
(1504))	Coffee Table	\$108.00	\$141.00
(1505)		Coat Rack on wheels with 25 Hangers	\$50.00	\$65.00
(1506)		2 Drawer Locking File Cabinet	\$78.00	\$101.00
(1507)		2 Door Locking Cabinet (6' Tall)	\$102.00	\$132.00
(1508)		Sofa - Black	\$510.00	\$663.00
(1509)	Lounge Chair - Black	\$287.00	\$373.00
(1510)	30" Tall Refrigerator	\$96.00	\$124.00
(1511)		Raffle Drum	\$82.00	\$106.00
(1512))	Plastic Fish Bowl	\$51.00	\$66.00
(1530)		6' Glass Display Case	\$424.00	\$551.00
(1533)		Cell Phone/Tablets Charging Unit	\$1213.00	\$1577.00

^{*}For other custom furniture needs, please call your exhibitor services representative.

SUBTOTAL \$
Tax: 6.50%
TOTAL \$

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

Company	v Name:	Booth #
Compan	, 11441110.	 DOUGH //

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: <u>www.paramountcs.com/exhibitorservices</u>

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. To secure availability, all orders must be received by the Discount Rate Deadline date.

Specialty Furniture Rental



^{**}Availability of custom furniture cannot be guaranteed on site.

Accessories Rental

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Counters				
Code	QTY	Description	Discount	Standard
(2500)		1 Meter x ½ Meter	\$278.00	\$362.00
(2501)		2 Meters x ½ Meter	\$333.00	\$433.00
(2502)		1 Meter Radius x ½ Meter	\$359.00	\$467.00
, ,		*ALL COUNTERS ARE 42'	"TALL*	
Standard Pan	el Color is			

Panel Colors Available at an additional \$40.00 per panel: (circle one) Teal Red Black Blue Gray White CUSTOMIZED COUNTERS AVAILABLE, CALL FOR A QUOTE.

		Display Panels		
Code	QTY	Description	Discount	Standard
(2400)		Velcro Board 38" x 92" Vertical	\$176.00	\$229.00
(2401)		Poster Board 4' x 8' Horizontal	\$138.00	\$179.00
(2402)		Slat Wall (Black) 38 x 92 single sided	\$273.00	\$355.00
(2404)		Grid Wall 2 x 8	\$97.00	\$126.00
` /	*Slat	- Wall and Grid Wall come with (4) 8" hooks.		

Shelves/Gondolas						
	Code	QTY	Description	Discount	Standard	
(2300) (2301)			ed Free Standing Gondola Sided Free Standing Gondola	\$215.00 \$309.00	\$280.00 \$401.00	
(2302) (2303) (2405) (2406)		1 Meter (4) 8" Sl	Straight Shelf (for use w/rental unit only) Angled Shelf (for use w/rental unit only) at Wall Hooks rid Wall Hooks	\$61.00 \$61.00 \$12.00 \$12.00	\$79.00 \$79.00 \$16.00 \$16.00	

Light Fixtures					
Code	QTY	Description	Discount	Standard	
(2600) (2601)		Stem Light (for use w/rental unit only) Track Light (4 Feet)	\$48.00 \$194.00	\$62.00 \$253.00	

SUBTOTAL \$	
SUBTUTAL \$	
Tax: 6.50%	
1 ax: 0.3070	
TOTAL \$	
101AL \$	

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Company Name:	 Booth #

Phone: 314-621-6677 Fax: 314-621-6416 **Paramount Convention Services**

Online ordering: www.paramountcs.com/exhibitorservices

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These popular, practical configurations simplify your tradeshow participation. Incorporate your own graphics or add floral, carpet, furnishings, shelves and lights, to enhance your display. Header graphics are included.

Order one of these units and Paramount will assemble it for you on exhibitor move-in day. When the show is over, Paramount will arrange to have your booth dismantled. Save shipping, material handling and labor charges for setup and tear-down of your booth.

Must be ordered 10 days prior to move in or a 30% additional charge will apply. On-site availability limited. Tax will apply.

Rental Unit Desired:	
Name of Convention/Event:	Booth #:
Company Name:	Ordered By:
Standard panel color is black or talk to your sales represente	ative about custom graphics
Other colors available at an additional \$35.00 per panel	☐ Blue ☐ White ☐ Red

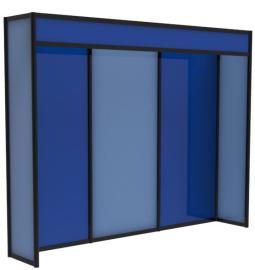
RENTAL UNIT 1

10' unit is a simple way to add a backdrop to your booth space and attract attendees.

\$800.00

Include your own custom backwall graphics

\$1,650.00



RENTAL UNIT 2

10' x 10' unit adds depth to your booth space with an extended counter for better visability

\$1,500.00

Include your own custom backwall and counter graphics

\$2,400.00





These popular, practical configurations simplify your tradeshow participation. Incorporate your own graphics or add floral, carpet, furnishings, shelves and lights, to enhance your display. Header graphics are included.

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Rental Unit Desired:		
Name of Convention/Event:	Booth #:	
Company Name:	Ordered By:	
Standard panel color is black or talk to your sales representa	tive about custom graphics	
Other colors available at an additional \$35.00 per panel	☐ Blue ☐ White	☐ Red

RENTAL UNIT 3

10' x 20' booth provides a wide open selling area. The spacious storage closet provides a place to keep extra materials.

\$2,000.00

Include your own custom backwall and counter graphics

\$3,800.00



Priority Empty Return & Accessible Storage

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

Priority Empty Container Return

This servi	ce provides for	the priority r	eturn of your	empties to you	ır booth v	within one ho	our after th	ie close (of the
show. Th	is service mus	t be ordered p	rior to the ren	noval of your	empties.	If you would	d like this	service,	please
fill out the	e information b	elow and retu	rn to Paramo	unt Convention	n Service	s, Inc.			

Priority Empty Container Return.	\$1059100 per Container
Estimated Number of Pieces	<u> </u>

PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE PIECES HAVE BEEN TAKEN TO STORAGE.

Accessible Storage

A storage area will be available for exhibitor's samples and literature in the facility. Depending on space available in the facility, these items may be stored on trailers in the loading dock area. Paramount employees will be available to access storage items during show hours, one hour prior to show opening, and one half hour after show closing each day. All material in storage on the last day of the show will be returned to their designated booth space at the close of the show. Due to fire regulations and for security purposes, NO LARGE DELIVERIES CAN BE MADE DURING SHOW HOURS. Show management reserves the right to stop deliveries at any time during the show hours, so please schedule deliveries prior to show opening. Storage space may be limited.

Orders MUST be received by the deadline date to guarantee storage space. The charge for storage space is as follows:

Accessible Storage (3002): \$100.00 base charge per piece plus one hour (minimum) labor charge per delivery.

Labor Rates:

ALL GOODS STORED WITH PARAMOUNT ARE STORED AT YOUR OWN RISK. We shall not be liable for any injury, damage, loss, theft, or destruction, including, but not limited to damage from atmospheric conditions or rust, negligence (whether caused by ourselves or by servants, agents, employees or others), failures to act, breach of contract, breach of warranty, water, condensation, fire, floods, acts of God or any act beyond our sole control. We are not liable for any direct, consequential, or incidental damages nor for loss of profit or loss due to failures to obtain or turnover goods at any time or place whatsoever, however such loss may be incurred. We are not liable for or chargeable with any loss of sales, income, resale, commissions, or brokerage, nor for any freight or demurrage.

No refunds will be given for services that are not utilized.

Cancellation policy: Items or services cancelled less than 48 hours prior to first day of move in will be charged 50% of original price and 100% of original price after delivery.

Company Name	•	Boot	h #
Paramount Convo	ention Services	Phone: 314-621-6677	Fax: 314-621-6416
Online ordering:	www.paramoun	tcs.com/exhibitorservices	

Priority Empty Return/Accessible Storage





GLOSSARY OF SHIPPING TERMS

Actual Weight: Gross shipping weight, is determined by (1) weighing the vehicle empty, (2) loading the shipment and returning to the scale to obtain the weight and (3) subtracting the two weights. Can also be obtained by individually weighing each piece of freight.

Air Freight: Materials transported by an air freight company.

Bill of Lading: Written receipt from a carrier for goods accepted for transportation. Serves as a receipt, contract and operating paperwork and is the single most important document in the shipping process.

Common Carrier: Department of Transportation-certified trucking firm that can be hired by the public for shipment of goods.

Consignee: Receiver of shipped goods.

Consignor: Shipper of goods

Crate: Container, usually wood, used for protecting exhibits during shipping.

Cwt: Hundredweight (100 lbs.)

Dock: Area where goods are received and shipped.

Drayage: Handling of exhibit properties between the loading dock and the booth area. Also includes handling goods from the advance receiving and the removal and return of empty containers.

Drayage Contractor: Handler who moves exhibit goods from the dock to the exhibit booth or from the drayer's warehouse to the exhibit booth.

Responsible for all material handling activities at a show.

Expedited Service: Service offered by a transportation company to assure prompt or specific delivery. Normally incurs an additional charge.

Forced Freight: Routing of freight not picked up by an exhibitor's carrier or shipments left behind at the booth at the close of the show.

Freight Forwarder: Transportation company that arranges and manages all aspects of shipping but does not own vehicles.

Handling: Moving of materials, usually to and from a loading dock.

Less Than a Truckload (LTL): Shipments picked up by a trucker and consolidated with other LTL shipments to be transported to the destination city, unloaded and delivered.

Liability: Carrier's legal financial responsibility for lost or damaged goods.

Marshalling Yard: Area designed to state or check trucks for show delivery and pick-up.

Mini: Shipment weighing 200 lbs. or less, for which the minimum charge is 200 lb. rate.

Mixed Truckload: Truckload of different articles, crated and uncrated, in a single shipment.

Net Weight: Weight of goods without the shipping container.

Official Carrier: Carrier designated by a show manager or general contractor to be on-site for the inbound and outbound shipments of a show. Use of these carriers is recommended but not required. Official Contractor: Organization appointed by show management to provide services such as set-up and tear-down of exhibit booths and to oversee labor, drayage and loading dock procedures.

Packing List: Detailed list or inventory of a shipment's contents.

Pallet or Skid: Wood runner protecting the exterior of a shipping case. Also describes a wooden base constructed to carry multiple cartons or equipment.

Portable Display: Lightweight exhibit capable of being carried by one person. Usually refers to tabletop or pop-up exhibit.

Pro-Number: Progressive numbering system used primarily by the trucking industry for tracking, billing and identifying freight.

Set-Up: Assembly of exhibit components for display or use.

Shipper: Individual or company whose goods are being shipped.

Split Pick-up/Delivery: Pick-up or delivery of multiple shipments at more than one place of business.

Trapping: Method of consolidating shipments. Usually defines function of the LTL trucker grouping freight for shipment to a particular show.

Van Line: Carrier that specializes in shipping uncrated exhibits, high-tech equipment and delicate materials that require special handling.

Waybill: Document that contains the address of the shipper and the recipient as well as other pertinent information. Contains a number used in tracking shipments.

Shipping Information

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Advance Receiving Deadline Wednesday, September 14, 2022

All orders MUST have a credit card on file.

Advance Shipments To Warehouse:

Exhibitors desiring to ship materials up to 30 days in advance of the show must label and address all shipping documents/bills of lading as follows:

Name of Exhibiting Company & Booth # C/O Paramount Convention Services ABF 3732 Bryn Mawr St. Orlando, FL 32808

For: ARA 79th Annual Convention & Expo

ADVANCE RECEIVING DEADLINE:

Wednesday, September 14, 2022 ANY SHIPMENT ARRIVING AFTER THIS DATE IS SUBJECT TO A 25% DOCK FEE ON MATERIAL HANDLING CHARGES.

LAST DAY SHIPMENT RECEIVING AT WAREHOUSE WITH SURCHARGE: 09/16/2022

Direct Shipments To Show Site:

Exhibitors desiring to ship direct to the convention site FOR DELIVERY DURING EXHIBITOR SET-UP PERIOD ONLY, must label and address all shipping documents/bills of lading as follows:

Name of Exhibiting Company & Booth #
C/O Paramount Convention Services
Disney World Dolphin Resort
Atlantic Halls A - C
1500 Epcot Resorts Blvd.
Lake Buena Vista, FL 32830
For: ARA 79th Annual Convention & Expo

FOR DELIVERY DURING INSTALLATION TIMES AND DATES ONLY. ALL OTHER DELIVERIES WILL BE REFUSED. SHIPMENTS ARRIVING OUTSIDE THE DESIGNATED TIMES OR LABELED INCORRECTLY WILL BE SUBJECT TO A 25% SURCHARGE AND ANY FACILITY CHARGES THAT MAY APPLY.

- A credit card MUST be on file for shipments to be accepted and delivered.
- The ABF warehouse will receive shipments Monday through Friday, 8AM 5PM.
- All shipping charges MUST be prepaid. PCS will not accept any COD shipments.
- All shipments should be co-signed to Paramount Convention Services, Inc.
- Please use shipping labels provided to ensure accurate shipping, make copies as necessary.
- All shipments must have a bill of lading that shows number of pieces and weight, and or, a certified weight receipt showing the weight of the vehicle before loading as well as after unloading. Drayage charges are based on the total weight of each shipment.
- The warehouse will accept crates, cartons, skids, trunks/cases, and carpets. Loose or pad wrapped materials must be sent directly to show site.
- Please call PCS if you have any questions regarding shipping procedures. Please read the shipping and material handling information thoroughly.

OUTBOUND SHIPPING

Please note that any freight being shipped at the close of the show can be handled through our convention carrier, ABF. If you wish to use another carrier, you must notify them for an appointment to pick up your freight at the close of the show. All cartons must be properly labeled with your company's account number clearly posted, as well as shipping address. You must fill out a Paramount Bill of Lading and return it to the service desk. If your carrier of choice does not check in by the designated time (posted on Show Information form) for any reason, your freight will be re-consigned onto our convention carrier.

Paramount Convention Services

Phone: 314-621-6677

Online ordering: www.paramountcs.com/exhibitorservices





Material Handling

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Advance Receiving Deadline Wednesday, September 14, 2022

All orders MUST have a credit card on file.

Advance Receiving at Warehouse:

MUST BE RECEIVED BY: Wednesday, September 14, 2022

Uncrated and loose display shipments will NOT be received at the warehouse. This form of shipment should be sent directly to show site. Paramount Convention Services will receive crated, boxed, or skidded materials at the warehouse up to 30 days in advance and deliver to respective booths at show site. Empty containers will be removed from booth, placed in storage, and returned to the booth at the close of the show. Materials then moved from the booth to the dock and reloaded on designated carriers at the close of the show at the following rates:

*ALL FREIGHT CHARGED AT 100 LB INCREMENTS, WITH 200 LB MINIMUM CHARGE PER SHIPMENT	Shipment Weight / 100 =	CWT (hundred lbs) X	RATE =	Estimated Total
Shipments received at the warehouse before deadline date, then handled in and out of booth on Straight Time / Over Time	Lbs/100	CWT	\$77.00 per CWT	\$
Shipments received at the warehouse between 9/15-16/22 then handled in and out of booth on Straight Time / Over Time	Lbs/100	CWT	\$96.25 per CWT	
Shipments received at the warehouse by an air carrier such as UPS, FedEx, etc. or any shipment received WITHOUT a bill of lading on Straight Time / Over Time	Lbs/100	CWT	\$88.00 per CWT	\$
Shipments received at the warehouse between 9/15-16/22 WITHOUT a bill of lading on Straight Time / Over Time	Lbs/100	CWT	\$99.00 per CWT	

*ABSOLUTELY NO SHIPMENTS ACCEPTED AT WAREHOUSE AFTER: 09/16/2022

Direct Shipments to Show Site:

Paramount Convention Services will receive materials at the convention site and deliver to respective booths. Empty containers will be removed from booth, placed in storage, and returned to booth at the close of the show. Materials then moved from booth to dock and reloaded on designated carriers at the close of the show at the following rates:

*ALL FREIGHT CHARGED AT 100 LB INCREMENTS, WITH 200 LB MINIMUM CHARGE PER SHIPMENT	Shipment Weight / 100 =	CWT (hundred lbs) X	RATE =	Estimated Total
Shipments received at show site during installation times, then handled in and out of booth on Straight Time / Over Time	Lbs/100	CWT	\$88.00 per CWT	\$
Shipments received at show site by an air carrier such as UPS, FedEx, etc. or any shipment received WITHOUT a bill of lading on Straight Time / Over Time	Lbs/100	CWT	\$99.00 per CWT	\$

*Shipments sent directly to show site to arrive during published exhibitor installation times ONLY! All other deliveries will be refused. Shipments arriving outside of the designated times or labeled incorrectly will be subject to a 25% surcharge and any facility charges that may apply. Please see the included labels for your reference.

Overtime:

Warehouse and/or convention site shipments moved in or out on overtime, due to scheduling conflicts beyond the control of Paramount will have an additional 25% surcharge to the above rates. Shipments moved in and out on overtime, through no fault of Paramount, will have an additional 50% surcharge to the above rates. Overtime is any time before 8:00 a.m. and after 4:30 p.m. on weekdays and all hours Saturdays, Sundays, and Holidays.

Material Handling Rates and Charges:

Rates apply to each 100-pound increment, with a minimum charge of 200 lbs. per shipment. The weights rounded off to the next hundred pounds. Multiple shipments received are charged at separate minimums. No cumulative weights will be allowed on minimum, split shipment, UPS, etc. The above services, WHETHER USED COMPLETELY OR IN PART, are offered as a package ROUND TRIP RATE and the charges will be based on the total inbound weight of the shipment.

Freight handling charges are the responsibility of the exhibitor to whom the shipments have been cosigned. Additionally, charges for loading out freight shipments are the responsibility of the exhibitor from whose booth shipments are made. Exhibitors may not assign this responsibility to suppliers or customers.

Material Handling



Off Date Delivery Fees:

Any warehouse shipment not received by the advance receiving deadline date and any direct shipment received before the first exhibitor move in date or after the show opens; an additional 25% surcharge to the above rates will be included for trucking and unloading services supplied. Any financial penalties incurred because of inappropriate address, collect shipments, and early or late arrival, causing the reconsignment charges, storage, etc. will be the responsibility of the exhibitor.

Van Lines, Uncrated, and Loose Display Shipments:

Add 50% to the quoted rates for van line, uncrated and loose display shipments. UNLESS PRIOR ARRANGEMENTS ARE MADE, VAN LINE, UNCRATED, AND LOOSE DISPLAY MATERIALS WILL NOT BE RECEIVED AT THE ADVANCE WAREHOUSE. Uncrated and loose display shipments are defined as open displays shipped in vans – not in crates, cases, boxes, or un-skidded machinery on an open flatbed truck without proper lifting bars or hooks.

Empty Container Labels:

Empty container labels will be available at the service desk FOR FREIGHT BROUGHT IN BY PARAMOUNT CONVENTION SERVICES ONLY. Affixing the labels is the sole responsibility of the exhibitor or his representative. All previous shipping labels should be removed. Paramount Convention Services assumes no responsibility for:

- Errors to the above procedures.
- 2. Removal of containers with old empty labels and without Paramount Convention Services empty labels.
- Improper information on empty labels.
- 4. Valuables stored in containers with empty labels.

On site container storage for items not handled by Paramount Convention Services will be charged at \$30.00 per piece.

Inbound bill of Lading or Delivery Receipt:

All shipments must have a bill of lading or delivery receipt showing number of pieces, weight, and description of merchandise. Trucks arriving without documented weight will be required to go to the nearest weight station and obtain documentation before unloading or a mutual decision between Paramount and the exhibitor as the approximate weight will be agreed upon and will be binding on both parties.

Outbound Shipping:

Each exhibitor will be expected to label his/her exhibit materials and furnish shipping information.

Labels and bills of lading will be available at the Paramount Service Desk. Previous shipping labels should be removed. Paramount Convention Services accepts no responsibility for misdirected shipments as a result of old shipping labels, which remain on containers. PARAMOUNT CONVENTION SERVICES WILL ROUTE ALL SHIPMENTS UNLESS SPECIAL ADVANCE ARRANGEMENTS HAVE BEEN MADE. Exhibits and materials for which arrangements have not been made with Paramount Convention Services, or which have not been removed from the exhibit area on removal day, will be forced onto the show carrier. Paramount Convention Services reserves the right to route exhibit material via an alternate carrier if the requested carrier fails to check in at the service desk by the designated time.

Limits of Liability:

After exhibits or materials are placed in the booth, Paramount Convention Services will not be responsible for condition, count, or content until exhibits or materials are picked up for removal after the close of the show. Therefore, all materials should be properly insured against fire, theft, and all hazards from the time they leave your office until they return. We do not assume responsibility for outbound shipments until the count is physically verified vs. the bill of lading submitted by the exhibitor.

Paramount Convention Services will not be responsible for damage to uncrated and/or un-skidded exhibit material, nor for concealed damage to materials.

All exhibit materials handled by Paramount Convention Services are insured at a value not to exceed twenty-five cents (.25) per pound and not to exceed a maximum of fifty dollars (\$50.00) per claim.

Be sure your freight is insured from the time it leaves your place of business until it is returned after the show.

Paramount Convention Services

Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Material Handling



Additional Services

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Advance Receiving Deadline Wednesday, September 14, 2022

All orders MUST have a credit card on file.

Vehicle Spotting:

Any vehicles driven into the exhibit hall under their own power will incur a round-trip spotting fee of \$150.00. Vehicles not moved in under their own power will be unloaded and charged based on weight.

Forklift:

All per 100 lb rates quoted do not include any Blocking, Spotting or Bracing in Booth, Local pickups, or deliveries. For such services the following rates apply:

Straight Time Forklift with Operator\$193.00 per hr.

(One-hour minimum)

Overtime
\$243.00 per hr.

(Up to 4,000 lbs. Capacity)

<u>Material Handler</u> \$91.00 per hr. \$121.00per hr. (One hour minimum)

Installation Labor:

Forklift with operator (4,000 lb. Capacity)

No. of Forklifts Approx Hours Date Day of Week Time

Dismantle Labor:

Forklift with operator (4,000 lb. Capacity)

No. of Forklifts Approx Hours Date Day of Week Time

Banding:

Metal Banding will be available for securing outbound shipments at a rate of .50 cents per foot, plus labor (One hour minimum).

Shrink-wrap:

Shrink wrap will be available for securing outbound shipments at a rate of:

Straight Time Overtime \$53.00 per skid \$79.00 per skid

Authority to handle and billing instructions. All terms and conditions herein stated are understood and accepted.

Company Name:	Booth #
Company ranice	Dooth //

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Additional Services



Paramount Convention Services

R U S H

DO NOT DELAY

ABF FIRST DAY RECEIVING: Wednesday, August 24, 2022 ABF WAREHOUSE RECEIVING DEADLINE: Wednesday, September 14, 2022 ANY SHIPMENT ARRIVING AFTER THIS DATE IS SUBJECT TO A 25% DOCK FEE ON MATERIAL HANDLING CHARGES.

LAST DAY SHIPMENTS RECEIVED AT WAREHOUSE WITH SURCHARGE: 09/16/2022

To:_			

(Name of Exhibiting Company)

c/o: Paramount Convention Services

ABF

3732 Bryn Mawr St.

Orlando, FL 32808

WAREHOUSE

EVENT: ARA 79th Annual Convention & Expo

BOOTH #

NUMBER _____ OF ____ PCS

CARRIER:

Paramount Convention Services

R U S H

DO NOT DELAY

ABF FIRST DAY RECEIVING: Wednesday, August 24, 2022
ABF WAREHOUSE RECEIVING DEADLINE: Wednesday, September 14, 2022
ANY SHIPMENT ARRIVING AFTER THIS DATE IS SUBJECT TO A 25% DOCK FEE
ON MATERIAL HANDLING CHARGES.
LAST DAY SHIPMENTS RECEIVED AT WAREHOUSE WITH SURCHARGE: 09/16/2022

Го:			

(Name of Exhibiting Company)

c/o: Paramount Convention Services
ABF
3732 Bryn Mawr St.

Orlando, FL 32808

WAREHOUSE

EVENT: ARA 79th Annual Convention & Expo

BOOTH #

NUMBER OF PCS

CARRIER:

The above labels are provided for your convenience. Place one on each piece shipped to ensure proper delivery. If more labels are needed, copies are acceptable.

Paramount Convention Services

R U S H

DO NOT DELAY

CANNOT ARRIVE UNTIL - Wednesday, September 21, 2022

To:_____

(Name of Exhibiting Company)

c/o Paramount Convention Services
Disney World Dolphin Resort
Atlantic Halls A - C
1500 Epcot Resorts Blvd.
Lake Buena Vista, FL 32830
ARA 79th Annual Convention & Expo

SHOWSITE

BOOTH #____ NUMBER ____ OF ___ PCS CARRIER: ____

Paramount Convention Services

RUSH

DONOTDELAY

CANNOT ARRIVE UNTIL - Wednesday, September 21, 2022

To:_____

(Name of Exhibiting Company)

c/o Paramount Convention Services
Disney World Dolphin Resort
Atlantic Halls A - C
1500 Epcot Resorts Blvd.
Lake Buena Vista, FL 32830
ARA 79th Annual Convention & Expo

SHOWSITE

BOOTH #		
NUMBER	OF	PCS
CARRIER:		

Pre-Printed Outbound Material Handling Agreement And Outbound Label Request

Company Name:	Booth #
Show Name:	

Complete this form for pre-printed outbound material handling documents and shipping labels. Send this to Paramount prior to the show installation. Or you can fill this form out online with your login and password.

ONE FORM FOR EACH DESTINATION.

STEP	1. SHIP	TO ADDRESS:	

Company Name:		Attention:	Booth #		
Street Address:					
City:	State:	Zip Code:	Country:		
Number of plain labels for this destination:					
Number of pla	in labels for th	is destination:			

	~-	"
Complete only if shipping to another show	Show:	Booth #
complete only it simpping to unother show		

CTED 1 CADDIED.

SIEF 2. CARRIER:						
ABF (Show Carrier)	OTHER	(Please provide name of carrier)				
In the event your selected carrier fails to show by the check in time listed in the service kit,						
your freight will be re-consigned	to the show carrier.					
Please fill out if your return freig	ht is time sensitive. Dat	te Needed Phone				

STEP 3. FREIGHT CHARGES CONTACT:						
Company Name:	Atten	tion:	Phone:			
Email						
Street Address:						
City:	State:	Zip Code:	Country:			

Show site Instructions: Once your shipment is packed and ready to be picked up, please return the 4 copy outbound material handling form that we put in your booth at the show site to the Paramount Service Desk. Verify the piece count, weight and that the signature is on the outbound material handling order form prior to shipping out. Shipments without paperwork turned in will be forced onto the show carrier at the exhibitor's expense.

If you are shipping out using UPS or FedEx ground, express or air, (not freight) you must have their shipping label with your account number on each package or they will not take your packages.

PARAMOUNT'S PRE-PRINTED LABELS WILL NOT WORK FOR FEDEX OR UPS

An arrangement for pick-up by any carrier other than our show carrier (ABF) is the responsibility of the exhibitor.

Paramount Convention Services Online ordering: www.paramountcs.com/exhibitorservices

Fax: 314-621-6416 Phone: 314-621-6677



Outbound Shipping Procedures

Each exhibitor will be expected to label his/her exhibit materials and furnish shipping information. Plain Labels to print (not UPS or FedEx labels) and outbound material handling agreements will be available at the service desk. All exhibitor charges must be paid in full before an outbound material handling agreement will be handed out.

A Paramount Convention Services outbound material handling agreement must be completed before any shipments will be released regardless of the shipping firm used. Material handling charges are a onetime fee, if you ship out of the show and did not ship to the show or ABF warehouse, you will receive a material handling charge from Paramount (separate than shipping charges from your carrier or ABF).

After you have packed your exhibit /materials, leave your labeled materials in your booth and please bring the completed outbound material handling agreement to the Paramount service desk. Verify the piece count, weight and that the signature is on the outbound material handling order form prior to shipping out.

Previous shipping labels should be removed. Paramount Convention Services accepts no responsibility for misdirected shipments as a result of old shipping labels which remain on containers. PARAMOUNT CONVENTION SERVICES WILL ROUTE ALL SHIPMENTS WITH THE SHOW CARRIER UNLESS ADVANCE ARRANGEMENTS WITH ANOTHER CARRIER ARE MADE.

Exhibits and materials for which arrangements have not been made with Paramount Convention Services, or which have not been removed from the exhibit area on removal day, will be re-consigned onto the show carrier by Paramount Convention Services. If you choose to use the show carrier-ABF, there is no need to call anyone, as they will be onsite during move out. Charges for shipping with ABF are all handled with ABF as they are a separate company from Paramount. The shipping charge is a separate charge then the material handling charge, the credit card you have on file with Paramount will not work with shipping for ABF.

If you wish to use another carrier, you must notify them to pick up your freight at the close of the show: All freight carriers must check in at the dock with Paramount by 4:00PM, Saturday, September 24, 2022 or your freight will be reconsigned onto the show carrier ABF.

If you have any questions, please contact the staff at the Paramount service desk.

If you are shipping out using UPS or FedEx ground, express or air, (not freight) you must have their shipping label with your account number on each package or they will not take your packages (<u>PARAMOUNT'S PLAIN PRE-PRINTED LABELS WILL NOT WORK</u>). <u>An arrangement for pick-up by any carrier other than our show carrier (ABF) is the responsibility of the exhibitor.</u>

Additional Numbers listed for your convenience:

ABF: 1-800-654-7019

UPS- 1-800- PICK-UPS; 1-800-742-5877 FedEx- 1-800- GO-FEDEX; 1-800-463-3339

Showsite Address:

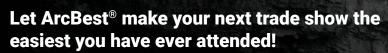
ARA 79th Annual Convention & Expo Disney World Dolphin Resort - Atlantic Halls A - C 1500 Epcot Resorts Blvd. Lake Buena Vista, FL 32830

Outbound Shipping Procedures



Official Transportation Provider

via the ABF Freight Network



We have over 90 years of experience in the freight industry and a dedicated Trade Show division with service through North America through the ABF Freight® network.

Choose guaranteed, expedited shipping solutions – air or ground – with special discounted rates for your inbound and outbound shipments.

For personalized quotes, please call

800-654-7019

Our Services Include:

Priority
handling of
your inbound
and outbound
shipments

Guaranteed
expedited air
and ground
services

LTL Ground Transportation International Transportation

Trust your important trade show shipment to the leader in exhibition transportation services.



REQUEST FOR INFORMATION

ArcBest® Trade Show Services

Exhibiting Company	Contact Name
TitleEmail	Phone
SHIPPER INFORMATION	SHIP TO: Warehouse Show Site
Company	Show Name
Address	Booth No
	Contractor
CityStateZip	Show Dates
Pickup Date/Time	Address
FREIGHT INFORMATION	CityStateZip
Piece Count and Type	Delivery Date
Total Weight	ADDITIONAL INFORMATION
Dimensions (L) (W) (H)	Residential Pickup Inside Pickup
	Liftgate Dock
Would you like an ArcBest Trade Show Coordina	tor to contact you with a quote or information?

If you are faxing this form, please print a copy, complete the requested information, and then fax to (844) 718-7620.

If you are completing electronically, you can either print and fax your request or click on the submit button to send your request to one of our Trade Show specialists.



Exhibit Labor

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

Exhibit Straight Labor Request:	Discount	Standard
Straight Time: (One hour minimum per man)	\$91.00	\$118.00
8:00 a.m. – 4:30 p.m. Monday through Friday		
Overtime: (One hour minimum per man)	\$121.00	\$157.00
4.30 p.m. - 6.30 p.m. - 6.00 a.m. - 8.00 a.m. Monday-Friday and 8.00 a.m.	- 6:30 n m on Satur	day

Select the plan that meets your needs and fill in the requested information. (MUST CHECK ONE)

Plan A-Supervision by Paramount

To save time and personnel supervision, Paramount Convention Services will supervise the installation of your exhibit, upon arrival of your freight. A supervision charge of 25% will be added to your total labor bill for this service. Please note that under the Paramount plan, Paramount Convention Services will set and dismantle your booth at their earliest convenience.

Specific instructions, blueprints, etc. should be provided to facilitate an economical and correct installation. Please note that under the Paramount plan, Paramount will set and dismantle your booth at their earliest convenience based on arrival of materials. Please be sure to send display and graphic drawings either to our office or with the display. Please Note: You must supply us with your outbound shipping instructions to facilitate the return of your equipment.

INSTALLATION:

# of men	approx. hours	Date	week	
DISMA	ANTLE:			
# of men	approx.	Date	Day of week	
Ladder(s	s) needed? _	8'	12'	1

Set-Up Instructions/crate keys

Sent to PCS Office Sent with display (Circle One)

Plan B-Supervision by Exhibit Personnel

Starting time can only be guaranteed on those instances where labor is requested for the start of the work day, which is 8:00 a.m., unless the official installation time begins later in the day. It is important that the exhibitor check in at the service desk to pick up laborers ordered. Upon completion of work, exhibitors must also check laborers out at the service desk. All work is to be done under the supervision of the exhibitor or representative. If no date and/or time are indicated below, no men will be available. IF EXHIBITOR FAILS TO PICK UP MEN ORDERED, A ONE HOUR PER MAN NO SHOW CHARGE WILL BE APPLIED, unless a 48-hour notification is given.

INSTALLATION:

	# of men	approx.	Date	Day of week	Time
	DISM	ANTLE	:		
	# of men	approx.	Date	Day of week	Time
Su	pervisor	will be: _			
Su	pervisor	's On-Site	Phone#:		
La	dder(s) n	eeded?	8'	12'	14'

Cancellation policy:	Labor services cancelled less than 48 hours prior to first day of move in will be charged 1 hour	per
man requested.		
		_

Company Name:	Booth #	

4'

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Labor requested after the Discount Rate Deadline is not guaranteed to be available. To secure availability, all orders must be received by the Discount Rate Deadline date.





Key Information

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

Inbound Freight Information

Discount Deadline Wednesday, September 7, 2022

All orders must have a credit card on file.

Please complete and return this page only if you have ordered PCS supervised labor.

Carrier:		_ Shipped	l by:		Date	: <u> </u>
# of Pieces:		_Weight:			Pro #:	
Description:						
Shipped To: (circle one)	Wareho	ouse	Show S	Site		
Outbound Freight Informat	tion					
*if you are using a carrier other appointment to pick up your f		preferred	d show c	arrier, you n	nust contact them	for an
SHIP TO:				c/o		
Street Address:						
City:			State:_		Zip:	
Contact Name & Phone #						
Outbound Freight Charges	s Guarant	teed By:				
Company Name:				_ Attention:		
Permanent address of shipper:						
City:	State:			Zip	:	
Authorized Company Rep Signat	ture:					
Authorized Company Rep Print:						
Circle One: Pre-Pa	aid	Collect		Bill to:		
Shipping Method: Circle One:	Carrier	F		Van Line	1 2	
Carrier:						
Company Name:				_ Booth #	#	
Paramount Convention Serv Online ordering: www.par		Phone:			Fax: 314-621-641	16

Key Information



Labor requested after the Discount Rate Deadline is not guaranteed to be available. To secure availability, all orders must be received by the Discount Rate Deadline date.

Intent To Use Non-Official Contractor

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

DUE DATE: Wednesday, September 7, 2022

If your company plans to use a firm who is not the official service contractor, as designated by show management, please complete this form and fax to Paramount Convention Services at (314) 621-6416.

- 1. Exhibitors who choose to use a Non-Official Contractor must complete and sign this form. It must be received by Paramount Convention Services no later than Wednesday, September 7, 2022. No extensions or exceptions will be granted after the published deadline. For your convenience, this form can be faxed to (314) 621-6416.
- 2. The Non-Official Contractor must provide Paramount Convention Services with a copy of their "Certification of Insurance." This certificate must be received no later than **Wednesday, September 7, 2022**.

No extensions or exceptions will be granted after the published deadline. Please note that Certificate must list Paramount Convention Services, ARA 79th Annual Convention & Expo, Disney World Dolphin Resort and employees of each company as additionally insured. *See rules and regulations forms.

3. Failure to provide Paramount Convention Services with the above items, 1 and 2, will result in said firms required to hire installation and dismantle labor from Paramount. Non-Official Contractors will be able to provide supervision only.

All representatives of the Non-Official Contractors must obtain an "EXHIBIT CREW" badge at our Exhibitor Service Center.

NOTIFICATION DEADLINE: Wednesday, September 7, 2022

Exhibiting Company _		Booth #
Authorized Signature:		
lease Print Name:		
Full Name of Non-Official	Service Contractor:	
	Service Contractor: State	Zip
Full Name of Non-Official City phone		Zip e-mail





Non-Official Contractors' Rules and Regulations

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

DUE DATE: Wednesday, September 7, 2022

Paramount Convention Services has been selected as the Official Service Contractor and must be used for all material handling, furniture rental, signs, rigging, cleaning and installation and dismantling of decorations.

A NON-OFFICIAL CONTRACTOR IS: Any Individual who is not a full-time permanent employee of an exhibiting firm, who is providing a service to an exhibitor on-site and does not represent one or more of the official contractors.

- 1. Each representative of a Non-Official Contractor must physically pick-up, in person, an "EXHIBIT CREW" badge at the Exhibitor Service Center. If a representative of a Non-Official Contractor does not have any identification which verifies his/her employment by a Non-Official Contractor, he/she must be accompanied to the Exhibitor Service Center by a representative who does have verifying identification.
- 2. These services shall not conflict with existing labor regulations or contracts, and in fulfilling his obligations, the representative of a Non-Official Contractor shall adhere to the regulations set up by the hall and show management regarding entrance.
- 3. The representative of a Non-Official Contractor shall have a true and valid order for service from an Exhibitor in advance of the show move-in date and shall not solicit business on the show floor.
- 4. The representative of a Non-Official Contractor will share with the Official Service Contractor all reasonable costs related to his operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc.

<u>IMPORTANT</u> - It is the responsibility of each Exhibiting Firm who is utilizing a Non-Official Contractor to complete and return the required forms to Paramount Convention Services no Later than the due date, listed in the heading on this page (Wednesday, September 7, 2022). For your convenience, you may fax the form to (314) 621-6416.

Liability "Certificate of Insurance" form which names Paramount Convention Services, Inc., ARA 79th Annual Convention & Expo, Disney World Dolphin Resort, and employees of each company as additionally insured for

each Non-Official Contractor firm being utilized.

(*Note: The exhibitor-appointed contractor must maintain at least \$1 million in Employer's Liability, General Liability, Automobile Liability and Worker's Compensation as required in the state the exposition is located.)

IF BOTH THE "INTENT TO USE NON-OFFICIAL CONTRACTORS" FORM AND THEIR "CERTIFICATE OF INSURANCE" ARE NOT SUPPLIED TO PARAMOUNT BY THE DUE DATE LISTED IN THE HEADING ON THIS PAGE (Wednesday, September 7, 2022), THEN ANY REPRESENTATIVE OF THE EXHIBITING FIRM OR NON-OFFICIAL CONTRACTOR WILL BE REQUIRED TO ORDER LABOR FROM PARAMOUNT.

It is the responsibility of the exhibitor to see that each representative of a Non-Official Contractor abides by the Official Rules and Regulations of this Exposition.





Booth Cleaning

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

The cleaning services provided by the exhibit hall include only a general sweeping of aisles. Paramount Convention Services has been designated as the exclusive cleaning contractor. No other service contractors will be permitted on the exhibit floor. All rental carpets ordered from Paramount Convention Services are installed in clean condition. Any cleaning service required within your booth space for debris during installation and exhibit hours may be ordered below.

All rates are based on the total square footage of your booth. (100 SQ. FT. MINIMUM)

Please check preference below.

Doom	Cleaning.

CODE:	Discount	Standard
(4501) DAILY – Vacuum and empty wastebaskets before initial opening of exhibit and DAILY thereafter.	ng \$.42 sq.ft. per day	\$.55 sq.ft. per day
(4500) ONCE – Vacuum and empty wastebaskets ONCE before initial opening of exhibit. Exclusive Service:	\$.56 per Sq. ft.	\$.73 per sq. ft.
(4502) Exclusive janitor or porter service (4-hour minimum per day). Per hour: straight time: \$91.00 over time: \$121.00		
SIZE OF BOOTHX=SQ.FT. X RATE=_PER DAY X NO. OF D	AYS= \$!
Total: \$		
*Charld warm hooth aire array food itams (i.e. noncom) ar	04h ou m	a4 : a

*Should your booth give away food items (i.e. popcorn) or other promotional products that cause excessive debris on the show floor, you will be responsible for the additional cleaning required. **\$330.00 onetime fee**

*If your booth leaves behind excessive trash at the end of the show, you will be charged a rate of \$20 per 50 pounds or portion thereof.

Excessive waste is any amount over 50 pounds per exhibitor.

Cancellation policy: Items or services cancelled less than 48 hours prior to first day of move in will be charged 50% of original price, no refunds will be provided once services have been provided.

Company Name:	Booth #				
Paramount Convention Services Online ordering: www.paramountcs	Phone: 314-621-6677 .com/exhibitorservices	Fax: 314-621-6416			

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. To secure availability, all orders must be received by the Discount Rate Deadline date.





Sign Service

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022 Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

Sign Service

QUALITY DIGITAL PRINTING WITH LOGOS AND WORDING AT THESE SPECIAL PRICES

Please forward special logos or graphics to signshop@paramountcs.com

Code	Quantity	Size	Discount	Standard
(5000)		7" x 11"	\$29.00	\$38.00
(5001)		11" x 14"	\$37.00	\$48.00
(5002)		7" x 44"	\$39.00	\$51.00
(5003)		14" x 22"	\$48.00	\$62.00
(5004)		22" x 28"	\$72.00	\$94.00
(5005)		28" x 44"	\$146.00	\$190.00
(5006)		40" x 60"	\$299.00	\$389.00
(5007)		38 1/8" x 92 1/8"	\$424.00	\$551.00

OPTIONAL SERVICES

(5008) Easel back applied to sign -\$15.00 per sign (5009) 22x28 Sign holder \$50.00

SUBTOTAL \$	
6.50%	
TOTAL \$	_

PLEASE COMPLETE ALL INFORMATION BELOW WHEN ORDERING:				
SIGN SIZE:	QUANTITY:			
BACKGROUND COLOR:	LETTERING COLOR:			
SHAPE (Circle One) HORIZONTAL	VERTICAL EASEL BACK			
SPECIAL INSTRUCTION:				
SIGN TO READ AS FOLLOWS:(Please print or type)				
Cancellation policy: Orders will be charged 100% of original price once signage has been printed.				
Company Name:	Booth #			
Paramount Convention Services Online ordering: www.paramountcs	Phone: 314-621-6677 Fax: 314-621-6416 .com/exhibitorservices			

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. To secure availability, all orders must be received by the Discount Rate Deadline date.

^{*}On-site requests will be subject to additional fees.

Video Service Form

ARA 79th Annual Convention & Expo Disney World Dolphin Resort Lake Buena Vista, FL September 22-24, 2022

Discount Deadline Wednesday, September 7, 2022

All orders MUST have a credit card on file.

Video Packages:

Add some excitement to your booth by showing off your products and services through video.

	Discount	Standard
32" Monitor	\$331.00	\$430.00
Please select all cables that you will need:HDMIVGA	_USB	
42" Monitor	\$441.00	\$573.00
Please select all cables that you will need:HDMIVGA	_USB	
55" Monitor	\$551.00	\$716.00
Please select all cables that you will need:HDMIVGA	_USB	
Rolling TV Stand	\$165.00	\$215.00

- * Electric is not included
- * Rates are for run of the show

SUBTOTAL \$ Tax 6.50% TOTAL \$	
101AL \$	

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

Rooth #

Company Name:	Booth #			
Paramount Convention Services	Phone: 314-621-6677	Fax: 314-621-6416		
Online ordering: www.paramounto	cs.com/exhibitorservices			

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. To secure availability, all orders must be received by the Discount Rate Deadline date.





UNION JURISDICTION RULES

Since Work Rules and Union Jurisdictions vary from city to city, we apprise you of the following statements to help you in understanding the Union Requirements.

Decorator & Carpenter Jurisdiction

It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative for booths up to 10' X 30' in area. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

Teamster Jurisdiction

Our Material Handling Department is responsible for maintaining in and out traffic schedules at the Show site. Even local exhibitors should clear all movements of exhibit materials through this department as we will have priority at the unloading area at all times. For safety reasons, individually hand carried items or vehicles are not allowed through the dock. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form. Paramount Convention Services will handle all incoming show freight regardless of the material handling form being submitted, advance or show site delivery and regardless of if freight is designated as in care of Paramount or not; and the exhibitor will be liable for all appropriate charges as described on the material handling form, as well as all storage fees, if any charged by the facility for items delivered and accepted prior to scheduled move in date

Thank you!

Union Jurisdiction Rules



FIRE PREVENTION BUREAU EXHIBIT HALL FIRE REGULATIONS

The information contained in this brief outline does not completely cover the ordinances and regulations. The following are basic rules governing concessions, exhibits and shows in any building open to the public.

- 1. All curtains, drapes and decorations must be constructed of flame proofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flame proofing effect.)
- 2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproof side and rear divider draperies of booths, or attached to table skirting facing aisles unless flame proofed.
- 3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
- 4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public.
- 5. All sawdust, shavings, hay and straw shall be stored and maintained in a manner approved by the Fire Marshall.
- 6. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building, shall have **no more than two (2) gallons of fuel in the tank**; all fuel tanks shall be locked or effectively sealed and **battery cables shall be disconnected from the ignition system**. The battery cannot be connected during the show for any reason. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in event of emergency. Keys must be left overnight with security. You must notify Paramount Convention Services of plans to bring in any vehicle so that appropriate arrangements can be made with the local Fire Marshal.
- 7. The use of liquefied petroleum gases inside buildings, tents or areas is strictly prohibited, except for demonstration when approved by the Fire Marshal.
- 8. "No smoking by Order of Fire Marshal" signs shall be posted and maintained in areas designated by the Fire Marshal.
- 9. The exhibitor will provide for daily removal and disposal of trash and rubbish from buildings and tents.
- 10. All electrical wiring shall be installed in a manner approved by the City's Chief Electrical Inspector.

Exhibit Hall Fire Regulations









NAME OF CONFERENCE			START DATE	END [ATE	# OF EVENT DAYS		
					_			
COMPANY NAME	COMPANY NAME C			ON-SITE CONTACT NAME & NUMBER		ROOM/ BOOTH NAME/NUMBER		
BILLING ADDR	BILLING ADDRESS		CITY & STATE			ZIP CODE		
DELIVERY DATE	DELIVERY TIME				PICKUP DATE		PIC	CKUP TIME
ORDERED BY	ORDERED BY			EMAIL		-	Pl	HONE

Email completed form to the Encore Representative listed above.

Once this request form is submitted, an Encore Representative will contact you for an official order review and signature.

Labor charges, sales tax, loss damage waiver, and service charges may apply.

PROJECTION	QUANTITY	DAILY RATE
3000 LUMEN LCD PROJECTOR		\$505
6' TRIPOD SCREEN		\$100
8' TRIPOD SCREEN		\$105
25' HDMI CABLE		\$32

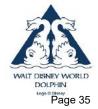
MONITOR	QUANTITY	DAILY RATE
32" MONITOR TABLE TOP		\$350
46" MONITOR		\$710
55" MONITOR		\$920
65" MONITOR		\$1,065
75" MONITOR		\$1,330

AUDIO	QUANTITY	DAILY RATE
Speaker Package (Includes mixer and Direct Box)		\$540
Wireless Microphone		\$220

MISCELLANEOUS	QUANTITY	DAILY RATE
LAPTOP		\$255
FLIPCHART PACKAGE		\$80
LED Uplight		\$100
iPoster		\$3,240

If You Are Experiencing Technical Difficulties On Site
Please Contact Encore At 321-388-7155





XPODIGITAL Internet Order Form



Attention: Account Executive Phone 407.934.5108 - Fax 407. 641.8920 - dolphin@xpodigital.com **ONSITE Technical Support Phone - 407.442.2773**

1500 Epcot Resorts Boulevard, Lake Buena Vista, FL 32830

Event Location: The Walt Disney World Swan and Dolphin and The Swan Reserve Resort		
Event Name:		
Company Name:	Onsite Contact Name:	
Onsite Contact Email:	Onsite Phone #:	
An email will be sent to the	card holder for online payment	
If paying by check, PLEASE CAL	L for instructions – 407.934.5108.	
Card Holder Name:		
Card Holder Email:		
REQUIRED Authorized Card Holder Signature Accepting	Terms and Conditions on Page 2:	

Service Information – REQUIRED (additional spec space below)			
Install Date	Install Time	AM or PM	
Removal Date	Removal Time	AM or PM	
Room Location(s) OR Booth #	<u> </u>	•	

Internet and Networking Services

Basic Roaming Wireless Internet Services *	QTY	Price	Total
Single Day Code (1 access code per device, non-transferable)		\$150.00	
Event Length Code (1 access code per device, non-transferable)		\$300.00	
Event Length Group Code (10 or more devices, 1 code per device)		\$150.00 / per device	

*Each wireless connection will receive a MAXIMUM speed of up to 5 Mbps. Speed is NOT guaranteed. *ROAMING ALLOWS FOR ACCESS WITHIN THE CONVENTION SPACE ONLY – DOES NOT INCLUDE GUEST ROOMS. *25% service delivery fee applies to all services.

Basic Wired Internet Services *	QTY	Price	Total
Single Day Wired Initial Connection (1 day, per device / IP)		\$300.00	
Event Length Wired Initial Connection (up to 5 days, per device / IP)		\$835.00	
-Additional Wired Connection (per device / IP)		\$240.00	

*Each wired connection will receive a MAXIMUM speed of up to 5 Mbps. Speed is NOT guaranteed.

*No outside networking equipment permitted on basic wired services (i.e. routers, switches or hubs) *25% service delivery fee applies to all services.

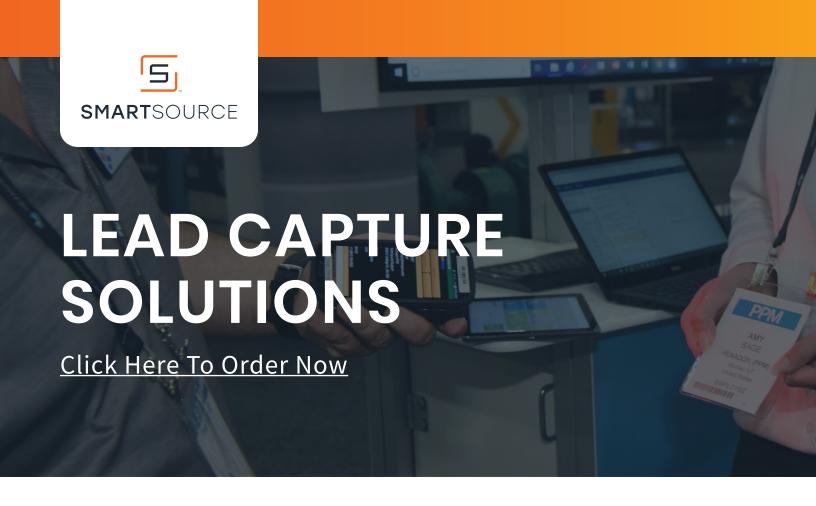
ADVANCED Dedicated Bandwidth Services (call or email for additional custom pricing)

Special Instructions / Notes:

- Single Day and Event Basic Services cannot be combined. ALL Event Length services are valid for a maximum of 5 calendar days.
- Prices effective through 2022 and are subject to change without notice. Please call to verify rates.
- After-hours service (before 7 a.m. and after 6 p.m.) will incur a \$250.00 per service-hour charge.
- Onsite orders will incur a \$200.00 fee.

TERMS AND CONDITIONS

- 1. No third party Internet providers, circuits or wireless access points shall be installed or utilized at Event Location without the prior written approval of Xpodigital.
- 2. NO CANCELLATION REFUNDS will be given after install date provided on Page 1 in Service Information.
- 3. Service problems must be reported to Xpodigital directly. Service problems will not be considered unless filed in writing to dolphin@xpodigital.com by Customer PRIOR to close of show.
- 4. AFTER-HOURS Service (before 7 a.m. and after 6 p.m.) will incur a \$250.00 per service -hour charge.
- 5. Onsite orders will incur a \$200.00 fee.
- 6. Payment must be received prior to install date provided on Page 1.
- 7. General. The Order Form on Page 1, together with these terms and conditions, shall form an agreement between the entity named on the Order Form ("Company") and Xpodigital ("Xpodigital") if Company has submitted, and Xpodigital accepted, the Order Form and full payment. Xpodigital will provide the services selected on the Order Form ("Services") at the named event ("Event") solely for use by Company's directors, officers, employees and guests as well as Company's agents while performing services for Company ("Users"). Company will be responsible for providing all hardware, software and other equipment and facilities for Users to utilize the Services.
- **8. Use of Services.** The Services shall be utilized only by Users to access the Internet. Users shall use reasonable efforts to promote efficient use of the networks to minimize network interference. Users shall not disrupt the Services or associated equipment or systems. Xpodigital networks shall not be used to transmit any communication in violation of any applicable law or regulation. Interpretation, application, and enforcement of this Section, including restricting or denying access to the Services, shall be within the sole discretion of Xpodigital.
- **9. Uptime Guarantee.** Should the Event's Internet connection be unavailable for more than thirty (30) minutes during Event operating hours, Xpodigital will refund all paid amounts and credit all unpaid amounts hereunder.
- 10. Limited Warranties; Limitation of Liabilities. EXCEPT AS SPECIFICALLY CONTAINED HEREIN, XPODIGITAL DOES NOT MAKE ANY EXPRESS OR IMPLIED WARRANTY OF ANY KIND. SPECIFICALLY, THERE IS NO EXPRESS OR IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE FOR THE SERVICES TO BE PROVIDED HEREUNDER. Xpodigital, Dolphin Hotel Associates, ML Dolphin GP, LLC, ML Dolphin Mezz, LLC, TRC Dolphin GP, LLC, TRC Dolphin Mezz, LLC, Tishman Dolphin Limited Partnership, TRC Dolphin LP, Swan Hotel Associates, ML Swan GP, LLC, ML Swan Mezz, LLC, TRC Swan GP, LLC, TRC Swan Mezz, LLC, Tishman Swan Limited Partnership, TRC Swan LP, Tishman Hotel & Realty LP, Tishman Hotel Corporation, Metropolitan Life Insurance Company, Marriott International, Inc., Sheraton Operating Corporation, Westin Hotel Management, L.P., and The Walt Disney Company and their respective parent companies and/or corporations and their owned, controlled, associated and subsidiary companies and/or corporations and their respective agents, servants, partners and consultants of each (collectively, the "Entities") will not be responsible for any loss of data from delays, non-deliveries, incorrect deliveries, service interruptions, including those caused by the negligence, errors or omissions of Xpodigital, or other losses or damages. Use of information obtained via the Services is at the sole risk of Company and Users. Company is solely responsible for (a) the accuracy and/or quality of information obtained or data transmitted through the Xpodigital network and (b) assuring that each message Company sends or receives has been received. Entities shall not be liable to Company for any damage arising from any occurrence out of Entities' control. Neither shall Entities be liable to Company for indirect, special, incidental, exemplary, consequential, or any other form of money damages, including, but not limited to, lost profits, or for the loss of data or information of any kind, however caused, and arising out of or in connection with the performance of Xpodigital, or the provision of Services or performance hereunder, whether based in contract, tort, or any other legal theory, and whether or not any of the Entities has been made aware of the possibility of such damages. In no event shall liability exceed a refund of amounts actually paid to Xpodigital by Company for the Services.
- **11. Governing Law.** This Agreement shall be governed by, and construed in accordance with, the laws of the State of Florida applicable to contracts to be performed entirely within the State. The courts with jurisdiction over Orange County, Florida, United States, shall have sole and exclusive jurisdiction over any dispute arising from or related to this Agreement and its duties, rights and obligations. The parties consent to Orange County, Florida as proper venue and waive any argument of forum non conveniens. THE PARTIES WAIVE ANY RIGHT TO TRIAL BY JURY AND CONSENT TO A BENCH TRIAL FOR ALL DISPUTES.
- **12. Duration of Network Attachment.** The Services shall be made available to Company from install date thru the removal date as set forth on page 1.
- **13. Entire Agreement.** This Agreement represents the complete agreement and understanding of the parties with respect to the subject matter herein, and supersedes any other agreement or understanding, written or oral. The Agreement may only be modified by a writing signed by both parties.



OFFICIAL LEAD RETRIEVAL PROVIDER

We're happy to announce that SmartSource has been selected as the official lead retrieval partner for the show. This means that you can order the lead retrieval tools you need directly from us so that you're ready to go when the show opens. We're here to help you get the most out of your event experience and ultimately improve the return on your investment.

EVERYTHING YOU NEED IS AVAILABLE NOW

- Standalone App
- App with Tablet
- Bluetooth Scanner

Our solutions offer real-time data capture, custom qualifying parameters, a free-form notes section, and much more. Best of all, the data is available instantaneously in an easy-to-read format, allowing for immediate follow-up both during and after the show.

Questions? Contact our Exhibitor Sales Team today at (877) 876-4111 or via email, so we can answer any questions you might have.

Learn more at TheSmartSource.com