ARA MENTORS THE INDUSTRY

PEER-TO-PEER MENTORING is offered through ARA's effective empowerment program. Monitored by the ARA, mentoring is available to any auto recycling facility owner or manager who is looking for a fresh perspective on their business strategy and daily business operations. Mentors & Mentees are paired based on criteria developed to create a successful match.



When one rises, we all rise. The most current data that we have shows that automotive recyclers are failing at a rate of 6 percent per year. ARA is working to do everything possible to slow, stop, or reverse this trend.

ARA is working to identify leading-edge facility owners who want to mentor those who want to advance their skillset, and adapt to change. Facility owners who have seen success in recent years bring fresh insight into business practices to others. Any owner or general manager interested in being a mentor or mentee should reach out to any member of the ARA Executive Committee or email **staff@a-r-a.org** for more information.

ARA will pair facilities that are not competitors, yet have similarities as in YMS, buying practices, and other factors to provide the best experience possible for both parties.

BECOME A MENTOR OR BE MENTORED

1 Email staff@a-r-a.org to receive more information on the program, as well as to request an application to mentor or be mentored.

2Return your application to enroll in the year-long program. You will be matched with a Mentor or Mentee. It is the responsibility of paired parties to develop communication systems that work for both parties.

ENROLL TODAY!

"My mentor has been generous with his own time, helped us build and become better. Being part of



the ARA Mentoring Program has been instrumental to getting my arms around the business."

– Matt Ghazal,Eagle Auto Parts



"I've learned a lot about my own business by being a mentor. By sharing our processes,

experience, and answering questions, I've found myself re-thinking some of the ways that we are doing things."

"Intelligent people learn from other people's mistakes – let me help you not make the same mistakes that I did."

"ARA is offering one-on-one mentors, who have years of experience, to help recyclers in their business without charge! Why would any member not take advantage of this opportunity?"

Norman Wright, CEO
Stadium Auto Parts, Inc



ROE - Recycled Original Equipment

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