

The Automotive Recyclers Association (ARA) supports professional automotive recycling businesses – small and large – in today's complex and competitive marketplace to be ...

Professional

Proficient

Profitable

Progressive

Protected

Proud



**AUTOMOTIVE
RECYCLERS
ASSOCIATION®**
ESTABLISHED 1943

ROE – Recycled Original Equipment®

Join Today!

ARA BENEFITS THE INDUSTRY



**ROE–Recycled Original Equipment® Auto Parts providers profitability depends on the details.
Direct ARA Membership offers critical industry tools: Information, Education, Inspiration ... and Savings.**

Active ARA membership is a beneficial way to build momentum and grow best practices with our valuable resources designed to shape a facility's opportunity for profitability and growth. Reasons to join ARA include:



NETWORKING:

Build peer-to-peer relationships with recyclers, vendors, and thought leaders to gain perspective.

Gather at ARA's Annual Convention & Expo.



MARKET INTELLIGENCE:

Owners & managers quickly adapt and innovate with helpful communications:

ARA Email Updates and Automotive Recycling Magazine Inform



DISCOUNT PROGRAMS:

Save hundreds and even thousands of dollars with the valuable ARA Savings4Members on common use items.

Shipping, Uniforms, Insurance, and more.

ARA UNIVERSITY:

Empower your staff with industry specific training.

Avoid Safety Violations and Environmental Fines.



RESOURCES:

Professionally-written safety, environmental and electric vehicle technology guides help train your team to process any vehicle safely.

Following Best Practices Saves Money and Time.



ADVOCACY:

This benefit keeps your business profitable by fighting harmful legislation.

Protecting Your Right to Do Business Without Harmful Impediment.



Automotive Recyclers Association • 9113 Church Street, Manassas, VA 20110 • (571) 208-0428 • staff@ara.org

ARA – PROTECTING THE INDUSTRY FOR OVER 80 YEARS!

ARA's Most-Effective Empowerment Program



The team at Eagle Auto Parts enjoyed the mentoring process.



ARA MENTORS THE INDUSTRY

Recyclers Helping Recyclers – A Unique Hallmark of Our Industry!

Getting to the Next Level Takes Perspective & Know-How. Here it is.

2 STEPS TO BECOME A MENTOR OR RECEIVE MENTORING

Any owner or general manager interested in being a mentor or mentee should reach out for more information.

1 Email staff@a-r-a.org to receive more information on the program, as well as to request an application to mentor or be mentored.

2 Return your application to enroll in the year-long program. You will be matched with a Mentor or Mentee. It is the responsibility of paired parties to develop communication systems that work for both parties.

ENROLL TODAY!

**EMAIL STAFF@A-R-A.ORG FOR
MORE INFORMATION!**

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PEER-TO-PEER MENTORING.

This program offers a profitable pathway to automotive recyclers desiring to run more efficient operations.

SUPPORTIVE MENTORS.

Volunteers donate their time to ARA Member auto recycling facility owners or managers who are seeking fresh perspective on their business strategy and daily operations.

PAIRED FOR SUCCESS.

Mentors & Mentees are paired based on non-competitive criteria to create a successful match, yet may have similarities as in YMS, buying practices, and other factors to provide the best experience possible for both parties.

ARA APPROVED.

The program monitored by ARA and led by ARA Past Presidents Marty Hollingshead and RD Hopper.

SAVE ON CONSULTING FEES WITH PERSONALIZED PERSPECTIVE BY UTILIZING OUR NETWORK OF PEER MENTORS!

"The ARA Mentoring Program gave us the chance to have a successful business, not only financially, but to also provide a workplace where our employees could support their families and enjoy their work. We were so impressed with the caliber of business mentors and their willingness to help. We are still on our journey, but we now have a network of people willing to give us advice and share information." —Shonna, R and J Pickup Truck Parts, Odessa, TX

"What inspired us was to join was the philosophy 'if you can't leave for a week because operations won't happen, you don't have a business, you have a job.' We were interested in being mentored; and RD was assigned to us. It has been a great experience and we would like to stay involved as mentee and as a mentor if it helps someone." —Katy from Rocki Top Auto Salvage, Glen Flora, WI

This program includes facility site tours, review of processes, and customized support. Serious commitments are required and mentees can expect to devote at least a year to the program in order to work towards a specific goal, establish the fundamentals, or take your business to the next level.

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