

# ARA BENEFITS THE INDUSTRY

## OUR MEMBERS ARE YOUR PARTNERS IN COLLISION REPAIR



The Automotive Recyclers Association (ARA) supports professional automotive recycling businesses in their important role in today's vehicle supply chain as the best choice for replacement parts in the competitive collision and mechanical repairs marketplace.

Professional automotive recyclers deliver high quality, low cost **Recycled Original Equipment™ (ROE™) auto parts**, expertly harvested from end-of-life vehicles and provided to Collision Repair professionals as an integral part of their automotive repair process.

ROE™ auto parts have been the trusted choice in vehicle repairs for over 75 years. As your trusted partners, automotive recyclers are:



Professional  
Proficient  
Progressive  
...and ARA Members!

### Why Use Recycled Auto Parts in Collision Repairs?

Because they are Recycled Original Equipment™ (ROE™) Auto Parts

#### VALUE

Automotive recyclers supply retail and wholesale customers with quality auto parts with the *exact make and fit of the repair vehicle*, and that **cost 20 percent to 80 percent less** than comparable new automobile parts.

#### QUALITY

Professional auto recyclers use robust *quality control procedures* to **reclaim and sell only those parts that are in good condition** and meet industry standards. Reputable auto recyclers guarantee their parts with warranties, as well.

#### ENVIRONMENT

Automobiles are among *the most recycled products in the world*. By choosing recycled auto parts, you help **preserve natural resources**, reduce air and water pollution and divert material from landfills.

### WHO WE ARE

The **Automotive Recyclers Association** (ARA) advances the automotive recycling industry and promotes the many advantages of using recycled original equipment™ (ROE) automotive parts for the environment, for the consumer, and for the benefit of society.

### WHAT WE DO

ARA aims to further the professional automotive recycling industry and ARA member businesses through services and programs that:

- Increase public awareness of the industry's role in global environmental conservation;
- Promote the value of ROE™ as the best choice for a high quality, low cost product in the consumer's ongoing need for automotive repairs; and
- Provide professional standards, education, and information on safety, best practices, advocacy, networking, business, market intelligence and technical resources to serve the collective interests of our members.



**AUTOMOTIVE  
RECYCLERS  
ASSOCIATION™**  
ESTABLISHED 1943

**ROE™ – Recycled Original Equipment™**

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# RECYCLED ORIGINAL EQUIPMENT™ PARTS

## EVERYONE SAVES WITH RECYCLED AUTO PARTS IN COLLISION REPAIRS



### How Do Professional Automotive Recyclers Process End-Of-Life Vehicles?

The reuse of Original Equipment (OE) Auto Parts has a long and safe history of success in the repair of all types of vehicles.



ROE - Recycled Original Equipment™

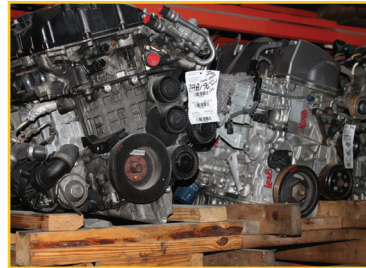
[www.a-r-a.org](http://www.a-r-a.org)

Vehicle is totaled by insurance. It is then usually purchased at auction or from a private seller by an automotive recycler. Professional auto recyclers are licensed and highly regulated by many agencies. Some are even Certified Auto Recyclers.



Vehicle parts are then tagged and scanned into Inventory Management System software used by professional automotive recyclers. At any given time, a particular part can be located for quick sale and delivery to the repairer.

Vehicle is tested and inventoried by a dismantler for all sell-able parts. Based on business model, some auto recyclers leave sell-able parts on the car until their sale, and others remove some or all parts and store them on racks. Either solution is acceptable.



Vehicle replacement auto parts are requested as part of an insurance estimate or directly from collision and mechanical repairers, or private buyers, to repair a similar make, model and/or year. Interchange allows parts to be used on multiple makes, models and years.

Vehicle is sent for de-pollution, where all fluids harmful to the environment are properly drained. These fluids are often reused by the auto recycler to power their facility or sent to a certified fluid recovery specialist for safe disposal.



Vehicle parts that are secured by a buyer from the facility's sales team are processed by parts pullers and shipping, who pull, quality inspect, and prepare the part for fast delivery. Many auto recyclers sell warranties for increased customer assurance of quality.

Vehicle is then dismantled based on its inventorying. Automotive dismantlers are highly paid positions in an automotive recycling facility due to their highest levels of expertise removing vehicle parts carefully and safely so as not to diminish the part's value or damage them.



Vehicles that are fully inventoried are further stripped of miscellaneous "fluff" materials and the vehicle is crushed and sold for the vehicle's weight as scrap metal. Up to 95% of a car can be recycled and the sold scrap metal is used to make new products.

PLEASE NOTE: This is a very general industry illustration and does not by any means reflect every automotive recycling facility process or products. Each automotive recycling facility is an independent business and it is the responsibility of each customer to know the source of their quality recycled original equipment auto parts.