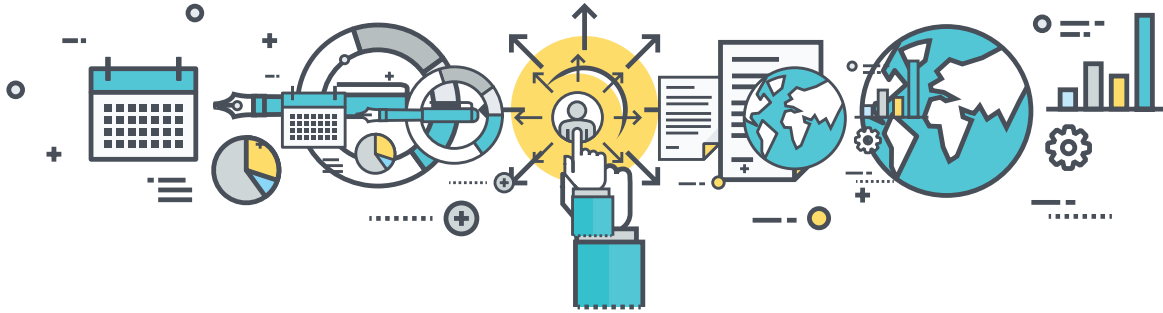


ARA BENEFITS THE INDUSTRY



The **Automotive Recyclers Association** (ARA) is the voice of the professional automotive recycling industry. We are committed to meeting the needs of our members and elevating the professional industry standards. Below are just some of the highly-valued benefits exclusive to all ARA members. For more on ARA programs & initiatives, **visit www.a-r-a.org/member-benefits.html** or contact ARA at (571) 208-0428 or staff@ara-a.org.



ARA Annual Convention & Exposition

ARA's premier Annual Industry Event offers one-of-a-kind opportunities to learn of new products and services, experience outstanding educational sessions and networking!

ARA members receive significant discounts on attendance.

ARA Marketplace

Visit <https://ara.savings4members.com>

ARA's buying group offers generous discounts on business services with world-class vendors of payroll processing, office supplies, package delivery, wireless services, and more.

The average savings on expenses is 20%.

ARA Scholarship Foundation

Annual financial awards to student children of current employees, current employees or facility owner's children of a Licensed Direct/Branch Recycler Member for post-high school education or trade school pursuits. **NEW**—Part-time students working a minimum of 20 hours at member recycler businesses are also eligible.

ARA University

www.ARAUniversity.org

The industry's dedicated online training platform offers 24/7 quality training courses specifically for auto recyclers and their staff on safety, compliance, sales, technical processes, and more. New courses on EV/Hybrid Battery and Dismantling are now available!

ARA 360 E-Newsletter

This monthly email informs ARA members of news impacting the industry, association updates, and need-to-know information.

ARA Associate members receive discounts on advertising.

Auto Recycling Buyer's Guide

www.AutoRecyclingBuyersGuide.com

ARA's Auto Recycling Buyer's Guide print and online is the most comprehensive industry GO-TO RESOURCE of quality Automotive Recycling Vendors, Consultants & Suppliers. Use this handy print and online guide when making your purchasing decisions!

Automotive Recycling Magazine

www.AutoRecyclingNow.com

ARA's official award-winning bi-monthly publication knows automotive recycling like no other industry publication of its kind.

Auto recyclers rely on the insightful features on industry trends, safety & compliance, and best practices, expert columns, profiles, and more.

ARA Associate members receive discounts on advertising.

Automotive Recycling Toolbox

Visit it at www.AutoRecyclingNow.com/ToolBox

Each issue delivers *Recycler-to-Recycler* viewpoints, as well as educational and training articles written by top professionals and providers of industry products and services you need.

ARA Associate members receive discounts on advertising.

Certified Automotive Recycler (CAR) Program

www.ARACertification.com

A cornerstone of ARA providing professional automotive recyclers with a set of standards for general business practices, environmental and safety issues. Providing a roadmap towards compliance and Gold Seal Customer Service.

Choose Recycled Parts® Marketing

www.chooserecycledparts.com

ARA's consumer marketing campaign is FREE for ARA members to positively advocate the use of Recycled Original Equipment auto parts. Visit the website to download *customizable* print & digital ads, billboards, and TV/radio spots.

NEW! SHiFT Vehicle Retirement Initiative

www.shift4tomorrow.org

SHiFT is a nationwide Vehicle Retirement Initiative led in part by ARA's Automotive Recycling Training Institute (ARTI). The program educates and allows consumers, fleets and enterprises to choose to recycle their vehicles. ARA members, Certified Automotive Recyclers (CAR) or Partners who source the vehicle from their websites can purchase SHiFT vehicles at tiered levels of pricing.

Insurance Partner Program

G.J. Sullivan Insurance, an Amwins Company, is the preferred insurance carrier for the Association. The insurer offers a wide range of insurance products and solution for ARA members and has over 25 years experience in underwriting for the automotive recycling industry. Before you renew your policy, call G.J. Sullivan/Worldwide Facilities for a comprehensive quote.

Electric and Hybrid Vehicle Technology Guide

Download at ARAUniversity.org

This guide will train your team to safely process potentially dangerous material and avoid the hazards they create so they can make the best choices when dismantling these vehicles in your facility!

Savings from brand name providers includes:

- Energy Buyers' Program
- Shipping Solutions
- Gloves & Safety Products
- Vehicle Database Search
- Workwear
- Vehicle History Reporting
- Office Supplies
- Debt Collection
- Payroll
- Email Marketing
- Fleet & Vehicle Fuel
- Truck Rentals
- Hiring Services
- HazMat Supplies
- HazMat Shipping Program

9113 Church Street, Manassas, VA 20110
(571) 208-0428 • staff@ara-a.org