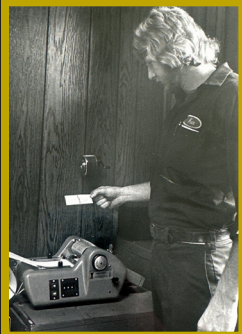
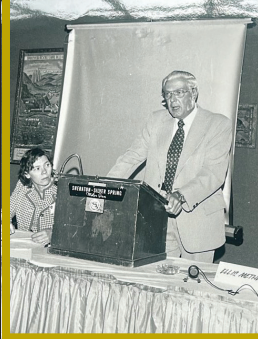


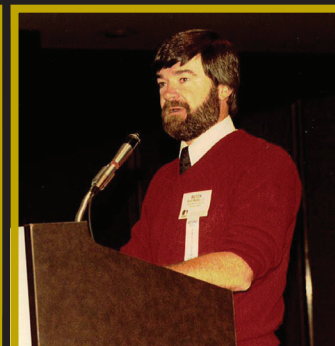
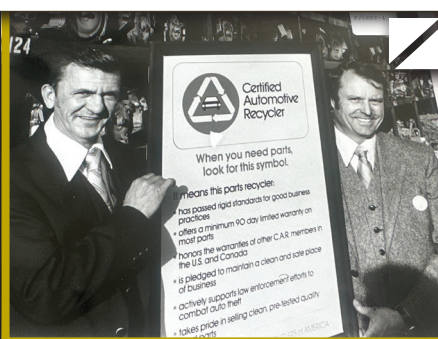


Protecting the Industry for 80 Years!

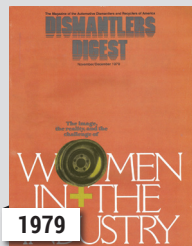
1943 - 2023
COMMEMORATIVE HISTORY



CELEBRATING 80 YEARS!



Automotive
Recycling magazine
through the years:



ARA – CELEBRATING 80 YEARS!



With pride, we turn 80! We are honored to be the Automotive Recyclers Association (ARA) Executive Committee at the time of this momen-

tous occasion, as we celebrate the 80th Anniversary of ARA.

This commemorative booklet showcases just a small amount of ingenuity that has advanced the professional automotive recycling business. As a resilient bunch, no one person or set of people are responsible for the accomplishments to protect and defend our unique industry. It has taken a collective effort of all of us to advance our mission of providing ROE – Recycled Original Equipment® automotive parts for collision and mechanical repairs.

As the original recyclers, the mission of the core business has not changed in 80 years. Yet, regulations, methods, processes, and procedures – and vehicles – have undergone extreme transformations. One only has to look at the popular cars of each decade to see the evolution of the vehicle:

Cars by Decade

- 1940s Willys CJ-2A
- 1950s Volkswagen Beetle
Honorable mention Chevy
- 1960s Ford Mustang
- 1970s Honda Civic
- 1980s Dodge Caravan
Honorable mention Ford F-150
- 1990s Ford Explorer
- 2000s Toyota Prius
- 2010s Tesla

Yet, automotive recyclers have advanced along with the vehicles coming off the assembly lines. The response to outside intrusions created new ways of doing things. Events like World War II metal collection, beatification legislation, computerization, the rise of the Environmental Protection Agency, mercury switches, Cash for Clunkers, OEM control of parts numbers, ecommerce, interchange, recalls, electrification, and more have often provided fuel for the fire of change.

ARA – also known in the past as NATWA and ADRA – has fought to protect interests of the industry for 80 years and counting, and even has an international sphere of influence.

ARA volunteers drive all ARA initiatives as a collective group of opinionated, smart, experienced people who lend time and talent to committees and executive leadership because they care. Some volunteers stay longer than others, but no act of service to the industry has gone unnoticed and unappreciated, nor was ineffective or a waste of time. Every person, every hour spent, mattered.

We want to thank everyone, past and present, who sacrificed and participated through volunteerism, molding the industry as it adapts, changes, and thrives. We appreciate you.

We also thank past and current ARA staff who managed the work; our loyal vendors who supported the industry for the last 80 years; and the dedicated workforce for their efforts.

Happy 80th anniversary ARA!



PRESIDENT
Shan Lathem
Cocoa Auto Salvage
Cocoa, FL



1ST VICE PRESIDENT
Nick Daurio
Daurio Auto Truck
Pueblo, CO



2ND VICE PRESIDENT/TREASURER
Eric Wilbert
Wilbert's U-Pull It
Williamson, NY



SECRETARY
Shannon Nordstrom
Nordstrom's
Automotive, Inc.
Garretson, SD



IMMEDIATE PAST PRESIDENT
Martin "Marty" Hollingshead
Northlake Auto
Recyclers
Hammond, IN

If you have been in business for 25 years or more and are not represented in this booklet, there is still time to share your company legacy and photos for future ARA publications or digital communications. Please reach out to ARA or Automotive Recycling magazine for more information.

Vander Haag's



Sanborn, IA, 1960

HISTORY OF OWNERSHIP

1939-1955 John C. Vander Haag, Sr.
1955-1995 John C. Vander Haag, Jr.
1995-present ... John M. Vander Haag, fourth-generation
Rueben Vander Haag

LOCATIONS

Seven Salvage and Service Operations

1. Spencer, IA
2. Des Moines, IA
3. Sioux Falls, SD
4. Council Bluffs, IA
5. Kansas City, MO
6. Winamac, IN
7. Columbus, OH

Three Parts Centers

1. Indianapolis, IN
2. Louisville, KY
3. Dallas, TX

By late 1939 as the ground began to freeze, John C. Vander Haag, Sr. realized that something had to change. Living in a developing agricultural area, John Sr. had spent that past few years farming and laying field tile by hand. Faced with a winter season and frozen ground, the customers John Sr. had worked for were contacted in order for John Sr. to purchase any leftover machinery or vehicles they had sitting on their farms. Little did he know it at the time, but John Sr. had just started a company that would still be in existence 80 years later.

As a young boy, John C. Vander Haag, Jr. would rush home from school to see what new items had been received in the yard. By his teenage years, John Jr. had become active in the family business.

As WWII created shortages for car parts and an increased demand for many recyclable commodities, South Side Junkyard provided used, reused, and worn-out parts to as many customers as possible.

Times were difficult, and so was finding parts to sell. In addition to a limited supply of raw material (parts units), in 1943 the federal government tried to require salvage yards to turn in their salvage cars and parts for scrap. Fortunately, the National Auto Truck Wreckers Association (NATWA) was able to convince the government to allow the salvage yards to keep their parts and contribute just their scrap for the war effort. Toward the end of the war, a salesperson stopped by and sold John Sr. their first Hollander International manual. A 10th edition manual! Unknown at that time, this book would open many doors.

By the mid-1940s John Jr. was active in the business, dismantling cars, selling parts, and helping his father transition the business from a junkyard to a salvage yard. After joining the NATWA association around 1945 and receiving the association magazines, they began developing relations with other salvage yards across the country. Parts were coming to Sanborn via the railroad from salvage

yards across that country that were connected to South Side Salvage through NATWA.

After returning from Korea following a two-year stint in the Army, John Jr. was able to use some of the valuable experiences he learned about leading to shape his future at South Side Salvage. The first meeting John Jr. attended with the NATWA was in Chicago at the Hotel Sherman in 1957. This was the "higher education" that John had been waiting for.

"I learned so much that I kept going back to the conventions because I believed I couldn't afford to stay home," says John Jr.

John recalls about 50 auto wreckers were at his first convention. The fall conventions always had a trade show, and he purchased some hubcaps from a company called NAMSCO. The profit from the sale of these parts more than paid for the convention expenses.

By the end of 1957, John had called a meeting in the Hotel Fort Des Moines to form an association of recyclers in

ARA – CELEBRATING 80 YEARS!

Iowa. Charley Riggs of the newly formed *Salvage Locator* magazine helped solicit membership in the new Iowa Auto Truck Wreckers Association (IATWA) when he contacted salvage yards for ads in the *Salvage Locator*. In 1977, the Association was renamed the Iowa Automotive Dismantlers and Recyclers followed by another name change in 1991 to the Iowa Automotive Recyclers to align with the name of the national association.

Belonging to and participating in the state and national associations has been part of the history of Vander Haag's from the beginning. John Jr. was instrumental in starting the Iowa association of recyclers as well as serving as the president of the national association in 1970-1971. John Jr. attributes belonging to the ARA as one of the most significant impacts on his business, and perhaps equally important he met wonderful people and formed lifelong friendships.

Seeing the opportunities ahead, John Jr. branched out in the late 1960s by opening up a new location, 25 miles east, in Spencer, Iowa. At the same time, the original yard, within the city limits of Sanborn, was moved to a new site one mile west of town. The new yard focused on late model salvage while the Sanborn yard focused on the older cars.



Spencer, IA 1970s



Kansas City, MO current



Winamac, IN current



Original location on Federal Blvd. purchased in 1945.

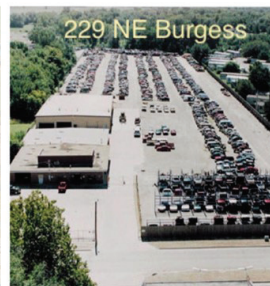
TIMELINE

- 1979** Spencer adds truck salvage and adds a new building for truck mechanical and body service; joins International Trucks Parts Association.
- 1985** Des Moines location started – only pickup and truck salvage; added new and rebuilt truck parts to offering; 26 employees.
- 1990** John M. Vander Haag joins business full time; ceases automobile salvage operations.
- 1992** Sioux Falls, South Dakota.
- 1996** Council Bluffs Iowa; began used truck and trailer sales; truck salvage only; expand service departments.
- 2013** Kansas City, Missouri.
- 2015** Winamac, Indiana.
- 2015** Rueben Vander Haag, fourth generation, joins the business.
- 2019** Indianapolis, Indiana – store location.
- 2020** Columbus, Ohio.

A&A Auto and Truck Parts, Inc.



A&A Auto and Truck Parts, Inc. is a full-service auto recycling facility supplying auto parts for all makes and models, foreign or domestic, from the current year and back. A&A has expanded to two locations in Topeka, KS with over 20 acres of inventory.



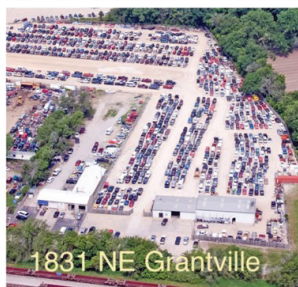
Graphic of expansion finalized in 2018. Retail storefronts at 1440 SE Jefferson and 229 NE Burgess, and production and inventory at 1831 NE Grantville.

HISTORY OF OWNERSHIP

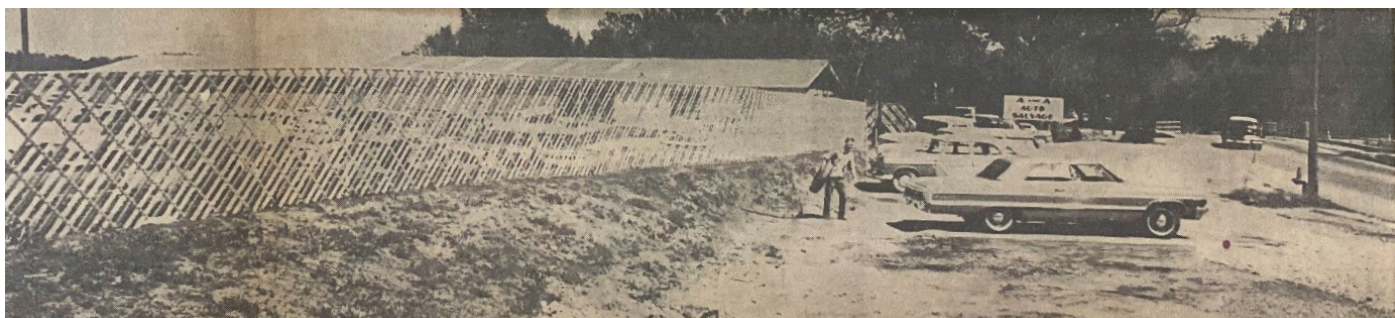
James and Betty Finnell originally owned A&A from 1947 to 1976 when they sold to Mike and Jim Love. In 1983, A&A was sold to John Lewis and Steve Jones. In 1996 Curt and Jane Lewis purchased A&A.

- 1947-1976** James and Betty Finnell
- 1976-1983** Mike and Jim Love
- 1983-1996** John Lewis and Steve Jones
- 1996-current**.... Curt and Jane Lewis

LOCATION
Topeka, KS



A&A's current owners and family (from left to right): Chad Bosch, Ella Bosch, Erin Lewis, Everly Bosch, Curt Lewis (owner), Jane Lewis (owner), Breanna Lewis, Adeline Klamm, Heather Klamm, Asher Klamm, and Josh Klamm.



A&A when owned by Betty and James Finnell (1947-1976); Betty was voluntarily "beautifying" the salvage yard for the city of Topeka and pushing an effort for other yards across the country to do the same.

Arizona Auto & Truck Parts, Inc.

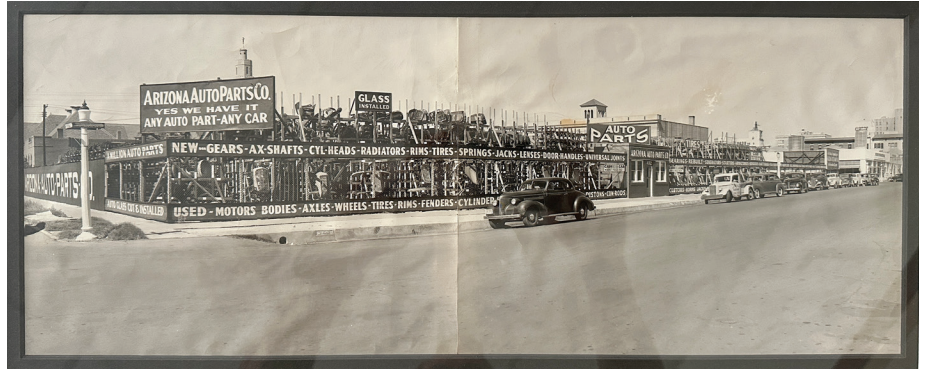
Established in 1919, Arizona Auto Parts, a full-service auto recycler, has expertly and consistently provided the western United States and northern Mexico with stellar customer service while delivering quality used auto parts. In 1994, Arizona Auto & Truck Parts established Pull-N-Save, a self-serve auto recycler, that has nine locations in Arizona, Utah, and California.

HISTORY OF OWNERSHIP

Arizona Auto Parts was founded in 1919 by John Slavens in Phoenix, AZ as a salvage yard and mechanics training school. Omar Pierson started working at Arizona Auto Parts in early 1940s and bought the company in the mid-1940s. Mike and Dan Pierson joined ownership with Omar in the 1960s, and then in 1985, Mike Pierson, Sr. bought out his father and brother Dan. In 1997, Mike Pierson, Jr. bought into half the company with his father Mike Pierson, Sr. and with our team of excellent people have grown the business to 10 auto recycling locations in three states and four scrap metal recycling yards along with an auto service center.

LOCATION

Headquartered in Phoenix, AZ with locations in Arizona, Utah, and California.



Cornell's Used Auto Parts

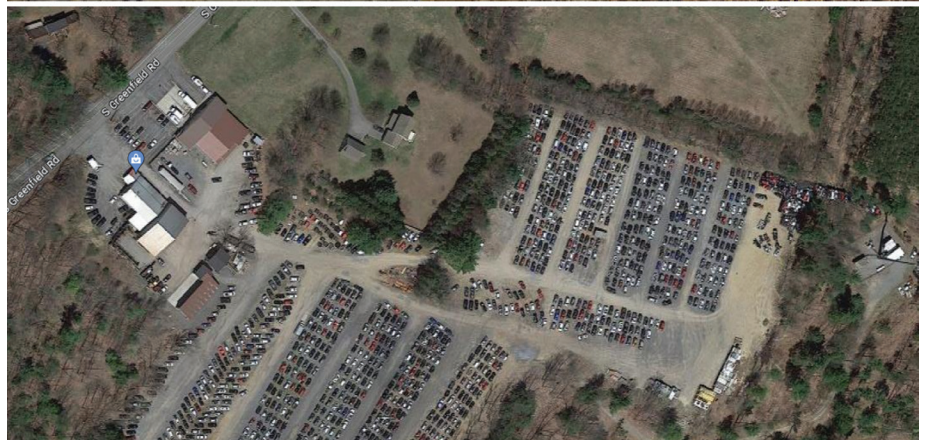
Cornell's Auto Parts specializes in salvage services with 1,200-1,500 cars and 80,000 parts. Our mission is to satisfy customers, improve employees' lives, become an industry leader with eco-friendly practices, and foster a culture of integrity.

HISTORY OF OWNERSHIP

Founded by Duane Cornell in 1972 and passed down to his son, Casey Cornell, who assumed ownership in 2003.

LOCATION

Greenfield Center, NY



Johannes Auto Sales, Inc.

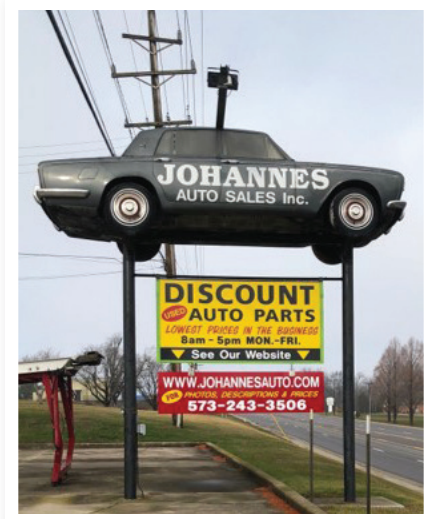
In 1981, Johannes Auto Sales received the ARA Beautification Award.

HISTORY OF OWNERSHIP

Johannes Auto Sales, Inc. was started in May 1963 by Jim and Erma Johannes, and celebrated the business' 60th anniversary in May 2023. Johannes Auto Sales is located in Jackson, Missouri. Donna Schuette was a one-year-old when the business was started, so she has been in the salvage business almost all her life. Donna joined the business in her teenage years, but officially joined in 1990 after working in the interior design field for five years. The third generation, Lauren Schuette and Hunter Schuette worked in the business during their college years. Erma Johannes passed away in 2015, so the businesses are currently run by Jim Johannes and Donna Schuette.

LOCATION

Jackson, MO



The logo for Johannes Auto Sales is a 1967 Rolls Royce that Jim Johannes made into a sign in 1978.

KK Motor and Salvage, Inc.

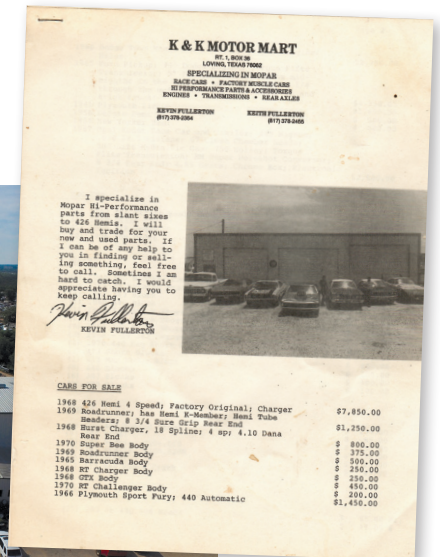
KK Motor and Salvage, Inc. was started in 1980, the year Kevin Fullerton graduated from high school in Loving, Texas. In 1985, they moved to Graham, Texas as KK Motor and Salvage, Inc. They began buying unfinished race cars, muscle cars, hot rods, and other projects to sell off in parts.

HISTORY OF OWNERSHIP

Kevin and Keith Fullerton founded in 1980 in Loving, Texas.

LOCATION

Graham, TX



Langston's Used Auto Parts



For almost 100 years, the Langston family has been proud in having created a family-friendly, clean work environment for its customers, employees, and community. Located in Tampa, Florida on 20 acres and over 18,000 square feet of warehouse space, Langston's is well known in the Bay area as the place to buy used auto parts. They were one of the first in the industry to implement the Hollander computer system in the 80s and today customers can shop online 24/7 and see pictures of the parts they are buying at www.langstonsauto.com.

HISTORY OF OWNERSHIP

Jason's great grandfather, Lloyd Langston, started the business as an auto repair and towing company in 1925. After serving four years in the Navy, Jason's grandfather, Roger Langston, joined the family business. But it was Jason's father, current owner Dennis Langston, who steered the business toward auto recycling in 1970. Today, father and son, Dennis and Jason are very much a part of the everyday operations of Langston's Used Auto Parts. And, you will often find the fifth generation answering phones and pulling parts from the shelves during the summer months.

LOCATION

Tampa, FL



PAM's Auto, Inc.



After more than a decade of selling recycled parts and body/mechanical repair, PAM's Auto, Inc. centered their focus on parts distribution, options, and premium customer service. Today, PAM's Auto operates on 100+ acres with 65+ employees and offers an extensive line of in-stock OE recycled, OE surplus, OE reman and aftermarket options. Pat & Mike (PAM's) are proud of the PAM's auto team and their journey which includes certification to ISO9001:2015 standards covering automotive dismantling, OEM surplus, and aftermarket auto parts.



2020



1995



1991

HISTORY OF OWNERSHIP

Pat Huesers & Mike Meyer founded PAM's Auto, Inc. as a start-up in 1991.

LOCATION

St. Cloud, MN

Rocki Top Auto



Rocki Top Auto is a second generation, family-owned business that has been in business for 39 years. Rocki Top was founded on the site of a former dairy farm in rural, northwestern Wisconsin. Over the years, Rocki Top Auto has expanded its focus from local, walk-in customers to include a nationwide network of customers.



NOW



THEN

HISTORY OF OWNERSHIP

1984-1998 Robert Nawrocki

1998-2006 Jake and Robert Nawrocki

2006-2009 Robert Nawrocki, Jake Nawrocki, and Katy Joles

2009-present ... Jake Nawrocki and Katy Joles

LOCATION

Glen Flora, WI

Smith Auto & Truck Parts



Smith Auto & Truck Parts, in Garden City, KS is a fourth-generation family business started in 1939 by Bill Smith. Bill's son Larry, and his grandson Rob, transformed it into a competitive, modern recycling facility. With the leadership and vision of Rob's sons Brad and Doug, Smith Auto and Truck Parts is becoming an innovative leader in the automotive recycling industry.

HISTORY OF OWNERSHIP

- 1939-1975** Founded by W.A. "Bill" Smith
- 1975-2015** Larry Smith, Bill's son
- 2015-present** ... Larry's son Rob Smith purchased the business

Brad and Doug Smith, Rob Smith's sons, are poised to become the fourth-generation owner once Rob retires.

LOCATION

Garden City, KS



Smith Auto & Truck Parts was founded in 1939 by W.A. "Bill" Smith.



Spalding Auto Parts



Spalding Auto Parts was founded in 1934 by Dolph and Thelma Spalding. Over the years, five generations of the Spalding family have worked to grow the company into one of the largest automotive recyclers in the Pacific Northwest. Spalding currently employs over 200 people and has three locations.



Max and Thelma Spalding (left).

HISTORY OF OWNERSHIP

Founded in 1934 by Dolph and Thelma Spalding. Max Spalding (Dolph and Thelma's son; second generation) took ownership in 1959. Russell Spalding (Max's son; third generation) took ownership in 2008.

LOCATION

Spokane Valley, WA



Current Spalding family generations, left to right: Max, Corey, Russ, Jody, Max, Shelbie, Pheonix, and Meghan (above).

Spalding Spokane Valley overhead (right).

Dolph Spalding and Max Spalding in front of Spalding Wrecking Truck, circa 1949 (below).



Stadium Auto & Truck Parts, Inc.



Stadium is now operating on a 25-acre site in Commerce City, Colorado, a suburb of Denver. The company opened its new operation in March 2022 and continues to run an efficient full-service auto recycling business specializing in later model vehicles. Currently employing 25 people in a 35,000-square-foot warehouse and dismantling facility. Stadium Auto & Truck Parts is a proud member of ARA, Colorado Auto Recycler's, PRP, URG, and various other organizations. The company continues to grow in both the local market, eBay, and markets outside of Colorado.



Stadium Auto & Truck Parts was founded in 1945 by Hyman Wright (right) who purchased Carl's Auto Parts (above), an existing small salvage yard and repair shop on Federal Blvd. in Denver, Colorado.

HISTORY OF OWNERSHIP

Stadium Auto Parts was founded in 1945 by Hyman Wright who purchased Carl's Auto Parts, an existing small salvage yard and repair shop in Denver, Colorado. His son, Norman, purchased the business in May 1971 after Hyman had sold most of the inventory and had leased the site with the tenant. Norman grew the business and now is one of the leading auto recycling companies in the Rocky Mountain area.

LOCATION

Commerce City, CO



New Commerce City location



New Commerce City location



Westminster location



Denver location

Tapatio Auto & Truck Wrecking, Inc.

Tapatio Auto & Truck Recycling is a leading family-owned, environmentally responsible, auto parts recycler with national distribution capability. Its mission is to be the value-priced, high-quality, service-oriented leader in the industry.

HISTORY OF OWNERSHIP

The company began in the city of Tijuana, Baja California, on May 5, 1992 where the Rabago brothers formed a co-ownership called Auto Parts Usadas Tapatio, starting with two brothers and only two employees. On May 24, 1995, Auto Parts Usadas Tapatio S de RL De CV was instituted, formed by four brothers in Mexico. In the United States, Tapatio Auto Wrecking was established, with 25 employees and two branches. In 2001, Auto Parts Usadas Tapatio S de RL de CV merged and Auto Parts Usadas Jalisco created an institution of seven brothers with five branches in Mexico and the United States with 50 employees. In 2009, they opened a small branch at Rosamond, CA. The Company has eight partners, two of them founding partners, their names are Salvador, Francisco, Antonio, Guadalupe, Manuel, David, Felipe and Samuel. They are getting ready to receive a new generation to Tapatio Auto & Truck Wrecking, Inc.

LOCATION

They currently have four branches in CA, with their cooperative in San Diego, CA, and locations at San Diego, San Bernardino and Rosamond.



Wahl to Wahl Auto Parts

Founded by Andrew Wahl (Andy) in 1991, Andy started the business in a field with a few junk cars. The town got after him about collecting junk cars, which forced him to get a license to become a "junk yard." Andrew had no employees, growing to two employees at the time of his death. With 18 employees and sales ten times the amount from when Anthony took over, Wahl to Wahl Auto Parts has become a well-respected auto recycling facility in the upstate New York area. They deliver to a large portion of the central New York area and are a part of the Recyclers Cross Dock Collaboration network. Anthony serves on the board for the Auto Recyclers Association of New York, the Otsego County Chamber of Commerce and has recently begun the Recyclers Helping Recyclers consulting roundtable group to help assist other automotive recyclers.



Yard improvements at Wahl to Wahl Auto Parts.



HISTORY OF OWNERSHIP

Wahl to Wahl Auto Parts, established in 1991 by Andrew Wahl. Anthony Wahl took over in 2011 due to the unexpected death of Andrew Wahl.

LOCATION

Cooperstown, NY

Leading *the* Challenges *of* Change

Eighty years is a huge milestone for an organization to be successful in any industry, let alone one as ever-changing as automotive recycling. Through the years, ARA has had a myriad of industry professionals as the helm, steering ARA through all types of issues and milestones. Automotive Recycling reached out to the past presidents of ARA – men and women who have tremendous experience in the industry and asked them the following: “During the decade in which you served as ARA president, what do you see as some of the most positive impacts that helped move the industry forward?” Here’s what some of them had to say.

► LINDA PITMAN



“Several things that at the time may not have seemed to be moving the industry ahead turned into recognition for the recycling industry. It took time for things to happen, not just during my term, but they came to fruition while I was President.

“Cash for Clunkers’ started and brought a lot of attention to the recycling industry in how the vehicles were handled. CAR and Gold Seal members were the recyclers that got most of the vehicles and there was a lot of good press and TV locally and nationally on how the vehicles were handled – all of which allowed the public to be educated on how recyclers do the right things such as fluid removal, reselling

of good body parts, and correctly crushing vehicles.

ARA worked with state associations to do legislative work and legislative summits were held for a few years and then conference calls were held to discuss legislation in each state that affected laws being written in states.

ARA University became fully integrated and moved forward with training recyclers.

Thanks to some progressive thinking members and investors ARA was able to purchase new offices that belonged to “us.”

A lot of hard work by many dedicated association members and officers during my term of 2008-09 helped the automotive recycling industry to forge ahead environmentally, legislatively, and with education of recyclers and the public.”

► SKIP WELLER



“It was 2004 when I was elected to serve on the E.C. of the ARA. Membership was dropping, expenses were up

and revenues were dwindling. Membership lacked the confidence they once enjoyed with the ARA. Our response to the poor situation included restaffing the office; making new in roads with different government entities; rekindled and renewed relationships with like associations; developed a great group of regional directors; rebuilt member confidence in the association; membership increased year after year; encouraged more involvement of vendors in the trade shows; became and remained transparent to all.

► DAVID GOLD



“It was a great honor for me to serve as ARA President, 2017-2018 (75th Anniversary)!

During that time, I was pleased to see ARA keep evolving for the better. The talent that the ARA has been able to secure from the auto recycling community has been top notch. It’s the group of Past Presidents that are instrumental in helping to secure the required talent to steer ARA in the right direction going forward and that is one area I can see firsthand the difference ARA has made. All of those who serve are a special kind of people as far as I am concerned – and it’s infectious, when asked to serve you really feel the connection and that desire to give back to the association that we all owe so much to.

In my term I noticed better collaboration with the ARA staff and that is thanks to the EC who I served with and the leadership by Sandy Blalock. The ARA EC

ARA – CELEBRATING 80 YEARS!

took steps to engage the board and past presidents more frequently last decade and that proved to work very well – the communication and mutual respect we all have for one another led to better decision making and idea sharing that is welcomed to this day.

ARA is strong and will continue to lead auto recyclers into the future as our cherished National Association!”

▶ RD HOPPER



“Car-part and Hollander have been working together to improve the interchange that we use

to match our parts to customers’ needs. Emily Yancey has done a great job on the new interchange committee in bringing key vendor stakeholders together with people that use their products to put forward ideas to both improve our yard management systems and the interchange that run them. These two vendors have been there for this industry for decades and are working together with ARA to make sure we have the tools we need to be successful for the future. I have never seen cooperation this close.

This continued effort is going to be key for us to meet the changes to come. A good friend of mine always reminded me, “The more people you have helping you the harder it is to lose.” I have never seen as many people working together. ARA continues to evolve and find ways to be the conduit to bring all parties together for the betterment of our industry. The future is paved with new talent guided by people and vendors who love this industry and have dedicated their lives to making sure it thrives in the future. There are many great past presidents that have done many things to get us here. Taping into this talent base and keeping them engaged to share their experience, talents, and contacts with the leaders of today and tomorrow will make more successes like this example a regulator thing. I am enjoying watching the evolution.”

▶ NORMAN WRIGHT



“I was installed as President in Cincinnati, the largest convention ever, for the year 1997-1998. There were sig-

nificant changes occurring during that meeting that are still affecting our industry. URG had recently been formed and had a large presence at our convention, including ads on the hotel room TVs. Prior to the banquet, I met with the URG partners to try to improve communications and relationships between the two groups which still are ongoing today. LKQ Corporation had recently been purchasing auto recyclers and was also a new presence at our meeting. I remember it was the first time we had a vendor provide plastic room keys advertising their business. All of these changes are still present today.

I had set a goal of having one interchange for our industry. In order to participate in electronic commerce, it required a common database. Hollander, a division of ADP, had recently purchased AutoInfo, the second largest yard management computer system. ADP effectively had a monopoly over our computer systems, data and its use. A lawsuit was filed as well as a Federal Trade Commission investigation. The lawsuit was settled. The FTC investigation forced ADP/Hollander to divest itself of AutoInfo, (which turned into CheckMate). This established one interchange for our industry, the Hollander interchange. The

interchange had to be available to competitors and ARA had the exclusive right to use it. The establishment of one interchange paved the way for expanded electronic commerce, including many new computer products available to us.

Another goal of mine was to attend as many affiliate chapters’ conventions during the year, including several outside the U.S. At these meetings I presented a PowerPoint presentation outlining ARA benefits and information on our industry. In addition, we put on a presentation at the Society of Automotive Engineers (SAE) in Detroit with several other recyclers to explain what our industry does. A similar presentation was given to the Automotive Salvage Pool Association in Las Vegas to promote better understanding of our industry and our concerns related to the salvage auctions.

ARA was running a very successful recycled parts data service, collecting our parts data and distributing it to collision estimating services and others. After the lawsuit with ADP, the Hollander interchange was given to us so we could continue our successful program. ARA believed, and still maintains, that our individual data is the property of each auto recycler and should only be used with their full knowledge and consent. When leaving office, ARA was well funded, had the opportunity to grow, and provide services and products for our members and our entire industry. ARA was and continues to be the leading association for our industry.”

ARA believed, and still maintains, that our individual data is the property of each auto recycler and should only be used with their full knowledge and consent.

NORMAN WRIGHT
1998

ARA Past Presidents

2023.....Shan Lathem
 2022.....Marty Hollingshead
 2020-21 ..Scott Robertson, Jr.
 2019.....Jonathan Morrow
 2018.....David Gold
 2017.....RD Hopper
 2016.....Mike Swift
 2015.....Ricky Young
 2014.....Ed MacDonald
 2013.....Chris Wright
 2012.....Randy Reitman
 2011.....Doug Reinert
 2010.....Bill Tolpa
 2009.....Linda Pitman
 2008.....Sandy Blalock
 2007.....Gary Beagell
 2006.....Jim Watson
 2005.....Skip Weller
 2004.....Billy Roberts
 2003.....Ken Horn
 2002.....Phil Sheppard
 2001.....Herb Lieberman
 2000.....Ginny Whelan
 1999.....Mark Buessing
 1998.....Norm Wright
 1997.....Don Cowell
 1996.....Greg Freeman
 1995.....Bob Griggers
 1994.....Harry Haluptzok
 1993.....Don Beagell Jr.
 1992.....Bob Neal
 1991.....Ed Anspach
 1990.....Ken Schram
 1989.....Ken Wright
 1988.....Jack Sheppard
 1987.....Howard Veneklasen
 1986.....Kennie Andersen
 1985.....Frank (Butch) Webber Jr.
 1984.....Bruce Parsons
 1983.....Max Spalding
 1982.....Tom Hankamp
 1981.....Cuppy Katz
 1980.....Walter Sorrels
 1979.....Ken Vonhof
 1978.....Sol Toder
 1977.....Don Fitzpatrick Jr.
 1976.....Maurice "Moe" Arnold
 1975.....Harold Schram, Jr.
 1974.....Stuart Spitz
 1973.....Marvin Goldenberg
 1972.....Leo Spiwak
 1971.....John Vander Haag
 1970.....Norman Dulaney
 1969.....Marvin Rosenstein
 1968.....Henry Moed
 1967.....Julius Frost
 1966.....Merrill Block
 1965.....Seymour Rapaport
 1964.....Harry Dondershine
 1963.....Saul Garber
 1962.....Arnold Zimmerman
 1961.....Mort White
 1960.....Al Gelfand
 1959.....Arch Siegel
 1958.....Paul Sacks
 1957.....Ben Klien
 1956.....Norman Port
 1955.....Ben Shanfeld
 1954.....Goody Liber
 1953.....Ray Morris
 1952.....Joe Altfater
 1951.....Saul Kollins
 1950.....Alvin Levine
 1949.....Harry Goodman
 1948.....Roy Warshawsky
 1947.....Max Rappaport

Most in our industry have had the most profitable two years in their business history due to COVID's supply disruption, the U.S. government's influx of free money, and inflation.

SCOTT ROBERTSON, JR.
2020-2021

► SCOTT ROBERTSON, JR.



“During my time as president some of the biggest impacts that helped move the industry forward

include battling OEM procedure and catalytic converter legislation. And we charged the Certification committee to write EV protocols.

Most in our industry have had the most profitable two years in their business history due to COVID's supply disruption, the U.S. government's influx of free money, and inflation. It seems like during the last six months we have experienced a reset in business and returned to the daily grind. What's the next event to alter our industry? I think it's the electric vehicle.”

which I never could figure out. Now they've started to realize that we are like a 'little brother' to them. I think we are going to have a lot more opportunities to work with the OEMs in the future if we manage it right. As I've been saying all along, 'We can do each other a lot of good if both parties are willing and able.' Obviously the pandemic also brought a lot of changes, offering those in the industry a couple of very good years of business. I think the most important thing to everybody in our industry is that they have to be willing to change and evolve and invest in our industry. You want to continue to be viable and relevant. There's a lot of opportunity out there for auto recyclers.”

► MIKE SWIFT



“Adam Kinzinger (R-Illinois) got a bill passed into law for OEMs to supply recall parts information so recyclers can have access to OEM parts numbers surrounding recalls.”

► MARTY HOLLINGSHEAD



“The big thing is electric vehicles coming on the scene. There have been some challenges and opportunities.

We've always had challenges due to our adversarial relationship with OEMs,

► GINNY WHELAN



As the first women president in the 56 years of ARA I was asked to be very visible. The executive

board (officers) set in action a new membership standard that the ARA Board approved. The ARA CAR (Certified Auto Recycler) standards would become the baseline for ARA membership. I traveled to automotive recycler state organizations to explain and educate about professional auto recycling standards. I visited 40 states that year and met with many supportive auto recyclers but many were resistant to the standards.

ARA – CELEBRATING 80 YEARS!



Past Presidents at the 2021 Dallas convention.

Voices From the Past

Several years ago, as part of an effort to capture the history of ARA and of the evolution of the automotive recycling industry, ARA set out to create an online museum. Although the effort never came to completion, several past presidents were interviewed at that time about some of the biggest issues and achievements that the industry faced during their time as ARA presidents. While some of these individuals are still active within the industry, others have passed away. We celebrate all of their accomplishments during their time with ARA.

NORMAN DULANEY *(Deceased), 1969-1970*

The biggest change was the government recognized us as an industry and began to work with us, communicating with our officers and how we can work together.

KENNY ANDERSON *(Deceased), 1985-1986*

We adopted CNA Insurance for our main carrier and it provided between \$40,000-50,000 of profit for ARA the first year.

ED ENSPACH, 1990-1991

The pride of membership having their own office – even though we rented it at that point in time – was quite an improvement. And the association continued to grow – and I'm very pleased having been a part of that.

HERB LEBERMAN, 2000-2001

Probably the most important at that time, but we really didn't understand fully as an industry, was that we were growing to the point that large corporations were becoming interested in our industry.

BILLY ROBERTS, 2003-2004

Everyone had different qualities if you will and expertise and strengths and we all fed off each other and really worked as a team. It's really satisfying that we all got to work together and we had common goals for the association and doing what we could for the industry.

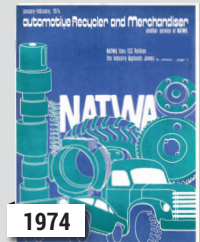
SKIP WELLER, 2004-2005

E-commerce trade. The advancement on the internet sales on eBay, different search engines and keeping current and informing our members and keeping them abreast of how fast it was changing. It almost seemed like daily.

GARY BEAGELL, 2006-2007

We had to pretty much rebuild the association and hire an executive director and work through all the problems that had come from that and we spent most of our time trying to get membership back. And getting the staff okay again, and making the association run well again.

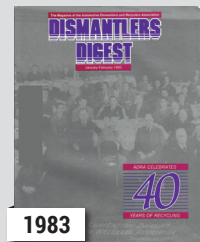
Automotive
Recycling magazine
through the years:



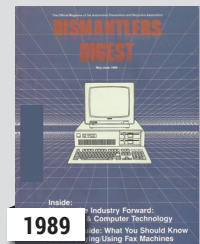
1974



1975



1983



1989



1993



1994



1998

CELEBRATING 80 YEARS!

MEMORIES



Automotive Dismantling & Recycling Day proclaimed in state of Massachusetts on May 1, 1985 with Governor Michael Dukakis.



1ST NATIONAL CONVENTION
 NATIONAL AUTO WRECKERS
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 CLEVELAND OHIO

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